



Salesforce

Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

NEW QUESTION 1

- (Exam Topic 1)

What is the capability of schema Builder? Choose 2 Answers

- A. Showing selected objects on the page.
- B. Editing custom settings
- C. Viewing page layout in a new window
- D. Creating a new record type

Answer: AC

NEW QUESTION 2

- (Exam Topic 1)

Universal Container needs to add an additional recipient to a workflow email alert that is fired from the case object. What type of field could be added to the case object to allow the additional desired recipient on the email alert? Choose 2 Answers

- A. Formula field
- B. Email Field
- C. Text Field
- D. Lookup field

Answer: BC

NEW QUESTION 3

- (Exam Topic 1)

Which rule can be configured for the Opportunity object? Choose 2 answers

- A. Escalation Rule
- B. Workflow Rule
- C. Validation Rule
- D. Assignment Rule

Answer: BC

NEW QUESTION 4

- (Exam Topic 1)

What is recommended to refresh a full sandbox?

- A. After a UAT sign-off
- B. Whenever a new production user is added.
- C. After a major production release.
- D. Within 3 hours of when it is needed.

Answer: C

NEW QUESTION 5

- (Exam Topic 1)

Which type of relationship can be defined with external objects? Choose 2 Answers

- A. Cross Organizational Look-up
- B. External Look-Up
- C. External Master-Detail
- D. Indirect Look-Up

Answer: BD

NEW QUESTION 6

- (Exam Topic 1)

A Customer Support Manager at Universal Containers would like to implement call scripting for their caller agents. What automation tool can be used to accomplish this?

- A. Workflow
- B. Lightning Process Builder
- C. Visual Workflow
- D. Lightning Connect

Answer: C

NEW QUESTION 7

- (Exam Topic 1)

Universal Containers provide access to Salesforce for their sales, service and marketing teams. Management wants to ensure that when user login, their home tab provides access to links and documentation that are specifically relevant to their job function. How can this requirement be met?

- A. Create separate home page custom components and layouts; assign to user by role.
- B. Expose specific elements within a home page custom component determined by profile.

- C. Create separate home page custom components and layouts; assign to user by profile.
- D. Expose specific elements within a home page custom component determined by role.

Answer: C

NEW QUESTION 8

- (Exam Topic 1)

What the true statement is in regards to converting a tabular, summary, or matrix report to a joined report? Choose 3 answers

- A. Joined report blocks are formatted as matrix reports.
- B. Bucket fields are not supported in joined reports.
- C. Cross filters are not supported in joined reports
- D. The rows to display filter is not supported in Joined reports
- E. Report formula fields are nor supported in Joined reports

Answer: BCD

NEW QUESTION 9

- (Exam Topic 1)

Universal Containers would like to embed a chart of all related Opportunities, by stage, on the Account detail page. Which type of report should the App Builder create to add to the Account page layout?

- A. A summary report on the Opportunity object.
- B. A summary report on the Account object.
- C. A tabular report on the Account object.
- D. A tabular report on the Opportunity object.

Answer: A

NEW QUESTION 10

- (Exam Topic 1)

Universal Containers is setting up salesforce for the first time. Management wants the sales and marketing teams to have different navigation names in the salesforce1 mobile app. Which option is available to an app builder to satisfy the requirement?

- A. Create sales and marketing profiles to ensure read access to different objects
- B. Create roles for sales and marketing and assign a custom homepage layout for each role.
- C. Create mobile navigation menus for both the sales and marketing profiles.
- D. Create public groups for sales and marketing and create mobile navigation menus for each group.

Answer: A

NEW QUESTION 10

- (Exam Topic 1)

A custom object has a public reads only sharing settings that does not grant access using hierarchies. A dynamic sharing rule provides write access to the object to the global marketing public group if the record is marked as global. A user creates a new record and marks it as global. Who will have write access to the record?

- A. The global marketing public group and anyone above the owner in the role hierarchy
- B. The record owner and the global marketing public group.
- C. The global marketing public group, the record owner, and anyone above the owner in the role hierarchy.
- D. The record owner and anyone above the owner in the role hierarchy

Answer: B

NEW QUESTION 12

- (Exam Topic 1)

To Synchronize Accounts, orders and shipments in real time, a developer has built a custom interface between an external system and salesforce, prior to deployment, the developer needs to confirm that the interface can sustain the syncing of thousands of records at a time. Which sandbox environment is recommended to complete performance and load testing?

- A. Partial Sandbox
- B. Developer Sandbox
- C. Developer Pro Sandbox
- D. Full Sandbox

Answer: D

NEW QUESTION 13

- (Exam Topic 1)

The VP of account management at Universal Containers has requested that all contacts mailing postal codes match the associated accounts shipping postal code. How can this be enforced using validation rules?

- A. Create a validation rule using the distance() function
- B. Create a validation rule using a compare operator
- C. Create a validation rule using the geolocation() function
- D. Create a validation rule using a not equal operator

Answer: D

NEW QUESTION 18

- (Exam Topic 1)

A manager wants to calculate the number of days since an account was last contacted through email. Which field type should be used to accomplish this?

- A. Formula
- B. Number
- C. Roll-up Summary
- D. Date

Answer: A

NEW QUESTION 22

- (Exam Topic 1)

Universal Containers wants to provide a different view for its users when they access an Account record in Salesforce1 instead of the standard web version. How can this be accomplished? Choose 2 answers

- A. By adding a mobile layout and assigning it to a profile.
- B. By adding quick actions in the publisher section.
- C. By adding actions in the Salesforce1 action bar section.
- D. By adding Visualforce page to the mobile cards section

Answer: AD

NEW QUESTION 25

- (Exam Topic 1)

The Director of Customer Service wants to know when agents are overwhelmed with high-priority items in the support queue. The Director wants to receive a notification when a new case is open with the status of "New" for more than four business hours. Which automation process could be used to accomplish this? Choose 2 answers

- A. Escalation rules
- B. Visual workflow
- C. Lightning Process Builder
- D. Scheduled Apex

Answer: AC

NEW QUESTION 30

- (Exam Topic 1)

Sales representatives want to capture custom Feedback record details related to each Account. The sales reps want to accomplish this with minimal clicks on the Salesforce1 mobile application. What is the recommended solution to meet this requirement? Choose 2 answers.

- A. Create predefined values for most of the fields.
- B. Create a global action on Account.
- C. Create a feedback object as a parent of Account
- D. Create an object-specific action on Account

Answer: AD

NEW QUESTION 33

- (Exam Topic 1)

Where can a custom button be placed? Choose 3 answers

- A. On the User Object
- B. On the Custom List View
- C. On a Person Account
- D. On a related list
- E. On a Web-to-Case form

Answer: BCD

NEW QUESTION 37

- (Exam Topic 1)

Universal Containers conduct evaluations of their sales reps using a custom object consisting of numerical scores and executive comments. The company wants to ensure that only the sales reps, and their manager's executive can view the rep's evaluation record but the reps should not be able to view the executive comment field on their review. How can these requirements be met?

- A. Use a private sharing model granting record access using hierarchy; manage field access with record types and field-level security
- B. Use a private sharing model granting record access using custom setting; manage field access with page layouts and field level security
- C. Use a private sharing model granting record access using hierarchy; manage field access with field-level security
- D. Use a private sharing model granting record access using custom setting; manage field access with record types and page layouts

Answer: C

NEW QUESTION 42

- (Exam Topic 1)

What metadata changes can be made directly in a production environment without deploying from sandbox? Choose 2 answers

- A. Apex Triggers
- B. Visualforce Pages
- C. Validation Rules
- D. Apex Classes

Answer: BC

NEW QUESTION 46

- (Exam Topic 1)

What is a use case for approval processes? Choose 2 answers.

- A. Approve expense reports automatically when less than \$50.
- B. Update the PTO record field with the user's manager.
- C. Require the CFO to review the salary range for all job offers.
- D. Ensure an opportunity that has at least one product added.

Answer: AC

NEW QUESTION 47

- (Exam Topic 1)

Universal Containers wants to standardize their business logic. They want to ensure that the workflow order is guaranteed to be the same each time. Which feature can be used to accomplish this? Choose 2 answers.

- A. Lightning Process Builder
- B. Workflow
- C. Chatter Actions
- D. Visual Workflow

Answer: AD

NEW QUESTION 51

- (Exam Topic 1)

An app builder has been asked to provide users a way to identify a contact's "preferred contact method" directly on the contact record. users need to be able to identify whether a phone number or an email, is the contact's preferred communication method. Which field type will allow the app builder to accomplish this with the fewest fields possible?

- A. Formula
- B. Checkboxes
- C. Picklist
- D. Email

Answer: C

NEW QUESTION 53

- (Exam Topic 1)

Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

- A. Visual Workflow
- B. Salesforce1 Mobile App
- C. Lightning Process Builder
- D. Standalone Lightning App

Answer: BD

NEW QUESTION 54

- (Exam Topic 1)

What type of field can be used to filter a Report Chart that has been added to a Page Layout?

- A. Name Field
- B. Formula Field
- C. Matching ID Field
- D. Standard Field

Answer: C

NEW QUESTION 55

- (Exam Topic 1)

What is a true statement in regards to managing access to reports and dashboards? Choose 2 answers

- A. Users with the "Manage Public Reports" permission can organize reports by creating custom report folders and sending invitations to users to access them.
- B. Users must have certain permissions to access public, hidden, or shared folder.
- C. Users with the "Manage Public Reports" and "Create and Customize Reports" permissions can create custom reports that all users can view.
- D. Users that want to grant access to personal folders can manually share a personal folder with a user or public group.

Answer: AC

NEW QUESTION 60

- (Exam Topic 1)

User at Universal Containers needs to be able to quickly create a contact record from the Account record's Chatter feed. How should the App Builder enable the functionality?

- A. By creating a custom "Create a Record" Action on the Account.
- B. By creating a custom "Detail Page" Button on the Account.
- C. By creating a custom "Detail Page" Button on the Contract.
- D. By creating a custom "Create a Record" Action on the Contract

Answer: A

NEW QUESTION 64

- (Exam Topic 1)

Which setting is available to customize Salesforce1 mobile app for branding? Choose 3 answers

- A. Header and search bar color.
- B. The image on loading page
- C. Background color on loading page.
- D. Notification and search icon
- E. Action bar color

Answer: ABC

NEW QUESTION 66

- (Exam Topic 1)

When a user creates an Account report, the user does not see Industry as an available field in the report builder. However, this same user is able to see it in the Account page layout What scenario would cause this?

- A. The user uses a custom report type which does not include the Industry field.
- B. The Industry field has no record values in the Account.
- C. The Industry field is not enabled for the particular record type
- D. The user does not have Industry field visibility in the field – level security

Answer: A

NEW QUESTION 68

- (Exam Topic 1)

When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers

- A. Build an approval process that requires unanimous approval from the manager and VP of sales.
- B. Create a workflow rule that checks for close date less than 60 days and add an email alert.
- C. Create a lightning process builder flow that submits the record for an approval process
- D. Build a validation rule that does not allow a user to save the opportunity record.

Answer: AC

NEW QUESTION 71

- (Exam Topic 1)

What should be done to provide managers access to records of which they are not the owner in a private sharing model?

- A. Create a Manager Permission set and select the "View All Data" option
- B. Create a Manager profile and select the "View My Teams Data" option.
- C. Define a Role Hierarchy and use the Grant Access Using Hierarchies option
- D. Set the Manger field for each User Record on the Manager's team.

Answer: A

NEW QUESTION 73

- (Exam Topic 1)

The director of marketing has asked the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units. Which function should be used to calculate the difference?

- A. Datevalue()
- B. Now()
- C. Date()
- D. Today()

Answer: D

NEW QUESTION 75

- (Exam Topic 1)

Which values must be defined when creating a new Opportunity Stage? Choose 3 answers

- A. Close Date
- B. Amount
- C. Probability
- D. Forecast Category
- E. Type

Answer: CDE

NEW QUESTION 77

- (Exam Topic 1)

What is a true statement regarding roll-up summary fields? Choose 2 answers

- A. Roll-up summary fields can only be created on the master of a master-detail relationship.
- B. The roll-up summary field inherits the field – level security of the child object
- C. Changes to the value of a roll-up summary field column of roll-up summary filters.
- D. Multi-select picklist fields can be used in the field column of roll-up summary filters.

Answer: AB

NEW QUESTION 82

- (Exam Topic 1)

A custom field on an account is used to track finance information about a customer. Only members of the Finance Team have access to this field. However, the business wants to allow one customer service agent, who is assigned the customer service profile, read-only access to this field for special circumstances. What is the recommended solution to grant the customer service agent access to the field?

- A. Create a permission set that allows read-only access to the field via Field Level Security and assign it to the agent.
- B. Create a new profile to allow for read-only access to the field via Field Level Security and assign it to the agent
- C. Update the Customer Service Profile already assigned to the agent to allow for read-only access to the field via Field Level Security
- D. Update the custom field's Field Level Security in setup to allow the agent read-only access to the field.

Answer: A

NEW QUESTION 85

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