Salesforce

Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

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NEW QUESTION 1
Ursa Major Solar wants to create a relationship between the standard Contact object and a custom Solar Project object Contacts potentially be related to multiple Solar Project objects, and a Solar Project can have multiple Contacts associated with it.
How should an app builder configure the data model?

A. One Master-detail relationship on Conuct and one Master-detail relationship on Solar Project
B. Two Lookup relationships on a new custom object
C. One Lookup relationship on Contact and one Lookup relationship on Solar Project
D. Two Master-detail relationships on a new custom object

Answer: A

NEW QUESTION 2
DreamHouse Realty (DR) has many properties for sale and wants to identify the highest value of all Offer c records on each Property_____c record.
What solution should the app builder use to meet DreamHouse Realty's needs?

A. Master-Detail Child Object
B. Text Area (Long)
C. Multi-select Pickllst
D. Lookup Object

Answer: A

NEW QUESTION 3
DreamHouse Realty (DR) employees started using company-owned airplanes for work travel after Ursa Major Solar was acquired. DR executives want to automate thesubmission travel request forms to enforce the Internal policy.
How should an app builder automate travel requests based on these criteria?

A. Process Builder
B. Workflow rule
C. Approval process
D. Apex

Answer: C

NEW QUESTION 4
Universal Containers is adding drone delivery to service offerings, andthe developer has written and tested code prior to deployment to production, and the change set is ready to go. The deployment window will occur when the developer is on vacation.
What can the app builder do to ensure a smooth deployment to production?

A. Remove Apex classes from Abound change set.
B. Validate the inbound change set.
C. Use a metadata package set.
D. Validate the outbound change set.

Answer: D

NEW QUESTION 5
Universal Containers wants to display the real-time stock price for each Account on the Account record page. How should an app builder implement this request?

A. Create a Lightning Web Component.
B. Install a solution from the AppExchange.
C. Build a Flow that uses API calls.
D. Use a scheduled Apex job.

Answer: B

NEW QUESTION 6
Cloud Kicks (CK) wants to track orders against inventory, ensuring its ability to fulfill order requests. CK created a junction object called Request Inventory to enable many-to-many relationships with the Inventory and Order objects.
What does the app builder need to provide to ensure users can view Request Inventory records?

A. Read access to both master objects.
B. Apex-based sharing on the first master object.
C. Sharing rules on Request Inventory object.
D. Read access to the first master object.

Answer: A

NEW QUESTION 7
Which two places can an app builder go to see a list of available Custom Lightning components in their org? Choose 2 answers

A. Visualforce components in Setup
B. Lightning component Generator
C. Lightning App Builder

D. Lightning components in Setup

Answer: CD

NEW QUESTION 8
Cloud Kicks wants to make sure that users without the Marketing role are unable to update the Contact Retail Opt In picklist field to Yes.
What validation rule would an app builder use to prevent other users from making this update?

A. AND($UserRole.Name != 'Marketing',ISCHANGED(Retail_Opt_In__c), ISPICKVAL(Retail_0pt_In_c,"Yes"))
B. AND($UserRole.Name != 'Marketing', Retail_Opt_In_c = "Yes")
C. AND($UserRole.Name = 'Marketing', ISPICKVAL(Retail_Opt_In_c,"Yes"))
D. AND($UserRole.Name = 'Marketing', Retail_Opt_In__c= "Yes")

Answer: A

NEW QUESTION 9
Ursa Major Solar (UMS) uses a public sharing model for accounts. UMS would like to move to a more restrictive sharing model but wants the Sales team to continue to have access to all account records with the sales record type.
Which two actions should an appbuilder complete to implement this change? Choose 2 answers

A. Update the Sales profile.
B. Update the organization-wide defaults
C. Create a criteria based sharing rule.
D. Create an owner-based sharing rule.

Answer: BC

NEW QUESTION 10
The VP of Sales wants a Chatter post to the All-Sales private group when an opportunity goes to the closed won stage.
What two tools should the app builder use to automate this process? Choose 2 answers

A. Flow
B. Process Builder
C. Big Deal Alert
D. Workflow

Answer: AB

NEW QUESTION 10
Universal Containers uses a private sharing model on Accounts. User A and user B both own Accounts of theirown and have both been sent a new account record in an email owned by user C to take a look at. User A is able to open and view the record but user B receives an insufficient privileges error. User A and user B have the same role in the role hierarchy as user.
What are the three reasons user A has access but user B is unable to access the record? Choose 3 answers

A. User A is on the same account team as user C.
B. User A and user B have different profiles.
C. User C has manually shared the record with userA.
D. User A was granted an additional permission set.
E. User A is in a public group that has access via a sharing rule.

Answer: ACE

NEW QUESTION 13
Cloud Kicks wantsto set up a new opportunity approval process and execute various action items based on the initial submission.
Which three action types should an app builder use in the approval process? Choose 3 answers

A. Email Alert
B. Outbound Message
C. Task
D. Invocable Flow
E. Invocable Process Builder

Answer: ABC

NEW QUESTION 18
Cloud Kicks (CK) Is finding sales reps are Inconsistent in data entry when deals are won. CK requires that custom shoes are shipped within two weeks after the close date. A custom field called Scheduled Ship Date on the opportunity records the ship date.How should the app butler ensure this field is properly filed out before setting the opportunity to closed won?

A. OR(ISPICKVAL(StageName ,"Closed Won") && (Scheduled_Ship_Date_cCloseDate)>14,ISBLANK(Scheduled_Ship_Date_c))
B. OR(ISPICKVAL(StageName ="Closed Won") && (Scheduled_Ship_Date c- CloseDate) > 14,ISBLANK(Scheduled_Ship_Date__c))
C. ISPICKVAL(StageName ,"Closed Won") && (Scheduled _Ship_Date_c-CloseDate) > 14
D. ISPICKVAL(StageName= CloseDate) > 14,losed Won") && (CloseDateScheduled_Ship_Date_c)>14

Answer: A

NEW QUESTION 23
On the Account Lightning record page, users need to see ten fields and the ability to sort and wrap text on their Related Lists.
What Related List type would the app builder select for the Related List Lightning component?

A. Enhanced List
B. Basic List
C. ListVIew
D. List Class

Answer: A

NEW QUESTION 25
Anapp builder wants to create a formula field on an Account to include data from related Contacts but is unable to find the relationship in the formula editor.
What is a limitation of formulas that could be causing the issue?

A. Unable to reference the child records.
B. A master-detail relationship should be created.
C. Formula field limit reached on the Account object.
D. More than 5,000 characters in the formula.

Answer: C

NEW QUESTION 30
The appraisal team at DreamHouse Realty wants to leverage Salesforce mobile app.
What are three things an app builder should do to optimize mobile experience? Choose 3 answers

A. Use Global Actions to make it easy to perform vital functionality on mobile.
B. Avoid using default field values so that the user is required to fill in all fields on the screen.
C. Minimize the amount of formulafields and lookup fields to reduce page load time.
D. Create individual customized layouts for different phone operating systems.
E. Put the most important fields in the compact layout so they are easy to find.

Answer: ACE

NEW QUESTION 33
The sales Operations team at AWS Computing deletes accounts for a variety of a reasons. The sales ops director is worried that the Sales team may delete accounts that sales reps areactively selling into.
Mow should the app builder keep accounts with open opportunities from being delected?

A. Create an Apex Trigger on the Account object
B. Create a validation rule on the Account object.
C. Remove the delete button on the accountlayout
D. Remove the Delete permission from the Sales Rep profile.

Answer: A

NEW QUESTION 34
Universal Containers uses the Asset object to track products that are installed at customer locations. A new object, Asset Inventory, has been created to capture details about the asset.
Which approach should the appbuilder take to show Asset Inventory as a related list on Asset?

A. Create a roll-up on Asse
B. Add the Asset Inventory related list to the Asset page layout.
C. Create a junction object to relate Asset Inventory and Asse
D. Add the Asset Inventory relatedlist to the Asset page layout.
E. Create a lookup relationship on Asset Inventory to Asse
F. Add the Asset Inventory related list to the Asset page layout.
G. Create a master-detail relationship on Asset to Asset Inventory Add the Asset Inventory related list to the Asset page layout.

Answer: C

NEW QUESTION 37
UniversalContainers uses a custom picklist field Account Region on the account record. They want this region to be reflected on all related contact records and stay in sync if the value of this field changes on the Account.
How should an app builder meet this requirement?

A. Create a picklist field called 'Account Region' on Contact object > Create a workflow rule to update this picklist field if the Account Region field on the Account is changed.
B. Create a formula field on the Contact object > Set the value of the formula to ISPICKVAL(Account.Account_Region__c).
C. Create a formula field on the Contact object > Set the value of the formula to TEXT(Account.Account_Region__c).
D. Create a text field called 'Account Region' on Contact object > Create a workflow ruleto update this picklist field if the Account Region field on the Account is changed.

Answer: C

NEW QUESTION 42
Cloud Kicks wants to summarize the number of open Cases related to an Account, as well as the number of closed Cases to indicate whether customer support

utilization is high, medium, or low. Two number fields have been created: NUM_Open_Cases__c and NUM_Closed_Cases_c

Which two automation solutions would meet these business requirements? Choose 2 answers

A. AppExchange
B. Process Builder
C. Workflow
D. Apex

Answer: BD

NEW QUESTION 43

An app builder has created a change set and deployed a report from their development sandbox for User Acceptance Testing. When the app builder runs the report, no data is returned.
What can be a reason for this?

A. Reports have to be deployed with Salesforce DX.
B. Reports have to be manually re-created in each environment.
C. Data is deployed when added to a change sets.
D. Data is unable to be deployed with change sets.

Answer: D

NEW QUESTION 48

A recently refreshed partial sandbox at Cloud Kicks has no data In the custom object Shipping. Checking In production, there are two million rows of data in the object.
What could be the reason the data Is missing?

A. The sandbox was refreshed too early.
B. The selected objects in the sandbox template.
C. The Partial sandbox is at capacity.
D. The sandbox is still populating data.

Answer: B

NEW QUESTION 49

DreamHouse Realty (DHR) recently acquired Cloud Kicks (CK), a company that is still on Salesforce Classic. DHR is keeping the CK Salesforce org; however, it will migrate this org to Lightning Experience.
Where should the app builder find prebuilt resources to help with this project and overall adoption?

A. Import Wizard
B. Lightning Object Creator
C. AppExchange
D. Flow Builder

Answer: C

NEW QUESTION 50

Universal Containers (UC) has a custom Invoice object and a custom InvoiceLine Item object. TTie Invoice Line Item object has a lookup relationship to the Invoice. UC would like to convert the lookup relationship to a master-detail relationship but is unable to do so.
Which two reasons could be preventing this relationship conversion? Choose 2 answers

A. Custom objects are unable to be on the detail side of a master-detail relationship.
B. There are already two master-detail relationships on the Invoice Line Item.
C. Invoice Line Item records exist without having the Invoice lookup field populated.
D. There is a roll-up summary field on the Invoice object.

Answer: BC

NEW QUESTION 54

Which two solutions prevent a formula field from being referenced by a Roll-Up Summary Field?

A. A cross-object workflow updating a field referenced by the formula field
B. A cross-object field reference in the formula field
C. The CASE() function in the formula field
D. The NOW() function in the formula field

Answer: AB

NEW QUESTION 58

An appbuilder wants to update a field on the parent record when a child record connected via lookup is deleted.
What automation should the app builder use?

A. Screen flow
B. Process Builder
C. Apex code
D. Workflow rule

Answer: C

NEW QUESTION 63
Ursa Major Solar is ramping up the sales team to meet increased demand. As part of the short ramp up for these newreps, the manager wants to provide a help guide to enable reps to easily get help where needed during the different sales processes.
Which solution should an app builder recommend?

A. Flow
B. Journey Builder
C. Chatter Publisher
D. Path

Answer: D

NEW QUESTION 65
Universal Containers (UC) has large data volumes and is nearing data storage limits. The planned solution is to archive historical data to reduce data storage inSalesforce; however, UC would still like to use reports, queries, and lookups on the archived information.
Which two options could meet this requirement? Choose 2 answers

A. Big objects
B. Custom objects
C. Related objects
D. External objects

Answer: AD

NEW QUESTION 69
How should an app builder configure access to a contact's Twitter profile for Salesforce mobile app users?

A. Add a formula field to the Contact page layout.
B. Add an AppExchange Lightning Component to the mobile app.
C. Add the Twitter component to mobile view Lightning pages.
D. Add a Twitter Quick Action to the mobile navigation.

Answer: C

NEW QUESTION 73
Universal Containers has deployed custom tabs to Production via changes sets, without including the profile settings or permission sets.
What is the settings for the visibility of custom tabs?

A. Custom tabs are default off forall users.
B. Custom tabs are default on for all uses.
C. Custom tabs are hidden for all users.
D. Custom tabs are NOT deployed.

Answer: A

NEW QUESTION 77
Cloud Kicks (CK) tracks the support level of its customers on the account record page. CK wants to show a text notification on a case record page when the related account is a platinum-level customer.
How could an app builder meet this requirement?

A. Add a rich text area tothe Case Lighting page > Set the component visibility of the rich text area to show when the account support level is platinum.
B. Create a text-only Visualforce page > Drag the Visualforce component into the Case page layout > Set its visibility to show when the account support level is platinum.
C. Create a text-only Visualforce page > Clone the case page layout > Drag the Visualforce component into the page, and assign the layout to platinum cases.
D. Clone the Case Lightning page > Add a rich text areato the new page, and assign this page to platinum accounts.

Answer: A

NEW QUESTION 78
Universal Containers created a custom object called Component to capture details about products sold. What approach should an app builder take to show Component as a related list on Product?

A. Create a master-detail relationship on Product to Componen
B. Add the Component related list to the Product page layout.
C. Create a junction object to relate Component and Produc
D. Add the Component related list to the Product page layout.
E. Create a roll-up on Produc
F. Add the Component related list to the Product page layout.
G. Create a lookup relationship on Component to Produc
H. Add the Component related list to the Product page layout.

Answer: D

NEW QUESTION 79

What are two capabilities of Schema Builder? Choose 2 answers

A. Editing custom settings
B. Creating a new record type
C. Showing selected objects on a page
D. Viewing page layouts in a new window

Answer: CD

NEW QUESTION 80
Cloud Kicks wants to efficiently Increase the company's adoption of Salesforce while simultaneously moving away from their reliance on spreadsheets. An app builder is given a spreadsheet everyone is sharing that needs to be added to Salesforce. The object with fields needs to be created and the data inserted simultaneously.
Whichtool should be used?

A. Import Wizard
B. Lightning Object Creator
C. Data Loader
D. Schema Builder

Answer: B

NEW QUESTION 82
An app builderwants to limit the amount of fields users are required to fill out when creating a new Opportunity. Once they fill out the required fields and save, the full record page with additional fields relevant to the Opportunity type becomes available.
How could this be accomplished?

A. Make the Opportunity type a required field on the initial Opportunity page layout and use automation to fill in the type field to a record type.
B. Use different page layouts for Opportunity types based on the user profile.
C. Oncethe required fields are populated, use a sharing rule to share the new fields with the user.
D. Hide additional sections on the page layout and show the users how to manually expand them when they want to fill in the fields in the hidden sections.

Answer: A

NEW QUESTION 86
Ursa Major Solar wants to provide sales console users with an Incredible experience, with the most-used components easily accessible at all times.
What solution can enable reps to see and access these components from anywhere within the app without leaving the pagere where the team is working?

A. Favorites
B. Home page
C. Global actions
D. Utility bar

Answer: D

NEW QUESTION 88
Universal Containers (UC) has created a picklist field called Status on three separate custom objects. UC has a requirement to share the list of values for this field across each object.
Whichfeature would an app builder use?

A. Field Update
B. Global Picklist Value Set
C. Dynamic Action
D. Dependent Picklist

Answer: B

NEW QUESTION 90
The CRMManager at Universal Containers has requested that a custom text field be converted to a picklist in order to promote better data hygiene. What needs to be considered before changing the field type? Choose 2 answers

A. Existing list views that referencethe field may be deleted.
B. Field references will be removed in Visualforce pages
C. All data should be backed up before converting a text field.
D. Changing a field type will remove existing field history.

Answer: AC

NEW QUESTION 91
universal containers has 20 different workflows on the opportunity object. To ensure that updates are processing properly for all field updates uc has the re-evaluete workflow rules after field change checkbox checked. Recently after adding a new workflow, users have reported receiving errors about workflow limits.
What should a app builder look at so address this?

A. Talk to a developer about apex code issues
B. Number of workflows per object limits
C. Workflows that cause each other to fire back and forth recursively
D. Workflows on other objects that are being re triggered

Answer: C

NEW QUESTION 96
Universal Containers wants to track installation information once it container has been purchased on a custom object.Sales reps should have visibility of all the installation with their opportunities.
visibility of all the installations associated with their opportunities.
What kind of relationship should this new object have to the Opportunity?

A. Lookup
B. Hierarchical
C. Master-Detail
D. Many to Many

Answer: D

NEW QUESTION 100
An app builder created multiple custom fields, page layouts, and reports in the sandbox and added them to a change set set was deployed to production, the reports were NOT deployed.
What should the app builder do?

A. Move the reports to the Untried Public Reports folder and add them to a new change set.
B. Move the reports from the Unfiled Public Reports folder and add them to a new change set
C. Recreate the reports in productio
D. Reports are not supported in change sets
E. Add the reports to an unmanaged package and install the unmanaged package into production.

Answer: A

NEW QUESTION 103
Universal Containers is piloting new features in an existing sandbox and wants to prevent outbound email sends during testing.
What should theapp builder do to meet the requirement?

A. Email deliverability set to system email only.
B. Email configured for SMTP authentication.
C. Email relay to the configured host enabled.
D. Email deliverability set to no access.

Answer: D

NEW QUESTION 107
An app builder has deployed a change set from a sandbox to production. There is a long delay in the deployment.
What can be causing the delay?

A. Profiles are included in the change set.
B. A field type change is included in the change set.
C. Dependentfields are included in the change set.
D. Roles are included in the change set.

Answer: B

NEW QUESTION 108
An app builder at Cloud Kicks created acustom object and related fields in the schema builder. What next steps should the app build take to ensure users can access the new object and fields?

A. Create a permission set for access to the object and fields.
B. Allow reporting for the object and fields.
C. Assign data types to the fields on the object.
D. Add the fields to the page layout on the object.

Answer: D

NEW QUESTION 112
Universal Containers wants some enhancements on its Opportunity page layout to improve efficiency and collaboration.
Which two solutions should an app builder suggest to help meet these requirements? Choose 2 answers

A. Mark stage dependent fields as required on the Opportunity page layout.
B. Use two Tabs components toseparate record information from activities.
C. Add a Path component with fields and instructions aligning to stages on the Opportunity.
D. Set up an approval process requiring manager consent at each stage of the Opportunity.

Answer: AC

NEW QUESTION 113
Ursa Major Solar (UMS) is looking to hire some new employees. UMS wants to allow the same applicant to apply for multiple open positions using a single application.

What should an app builder recommend to meet these requirements?

A. Create a master-detail relationship on Open_Position__c to Application__c
B. Create a master-detail relationship held on Applicant__c to Application__c
C. Create a master-detailrelationship field on Application__c to Open.Position__c
D. Create a master-detail relationship field on Applicant__c to Apphcabon_c

Answer: A

NEW QUESTION 115
When a sales rep submits an account for approval, Universal Containers wants the user to answer additional questions via a popup window to populate additional record fields.
What should an app builder use to achieve the desired result?

A. Process Builder and Flow
B. Lightning component and Process Builder
C. Custom picklist field and Process Builder
D. Custom button and Flow

Answer: D

NEW QUESTION 119
Universal containers wants to ensure that they are accepting clean data from their users and verify that important fields are entered. Whatshould an app builder recommend to meet this requirement?

A. Update the important fields to be required on the page layout
B. Make a formula field to check the format of the important fields
C. Create a workflow rule to check the fields are formatted correctly
D. Configure a validation to require a field for a specific record type

Answer: D

NEW QUESTION 123
A production org includes custom objects containing confidential Information. A sandbox h needed that Includes data records, excludes all of the confidential objects, and can be refreshed weeklythe confidential objects, and can be refreshed weekly.
What steps should an App Builder take to meet these requirements?

A. Create a Full Sandbox and use a sandbox template
B. Create a Developer Pro Sandbox and schedule Data loader to download selected object data weekly.
C. Create a Partial Copy Sandbox and use a sandbox template.
D. Create a Developer Sandbox and schedule Data loader to download selected object data weekly.

Answer: C

NEW QUESTION 128
Universal Containers has two types of applicants, hourly and salary. There are separate record types for each. Whileall members of the human resource department need to be able to view all applicant records, only the hiring Manager and VP of HR should be able to create salary applicant records.
What should the app builder recommend to meet this requirement?

A. Update the org-wide default to private and create a sharing rule for the role of recruiting manager.
B. Create a permission set containing the salary record type and assign it to the appropriate users.
C. Remove "create" permission for the salary applicant objectfor everyone except the manager and VP.
D. Configure the hourly record type as the default and instruct non-management users to accept the default record type.

Answer: B

NEW QUESTION 131
Universal Containers generates leads from three different sources: web, trade shows, and partners. Some of the information collected is applicable to all sources, there is alsoinformation that is unique to each type of lead. What should an app builder configure to meet these requirements?

A. Create three lead record types each with its own page layout containing the relevant fields
B. Create a partner community and a record typefor web and trade show leads
C. Create three sections on the lead layout and instruct users to collapse the non-relevant fields
D. Create custom page payouts for each type of lead only containing the relevant fields

Answer: C

NEW QUESTION 133
An App Builder is loading the data into salesforce. To link the new records back to the legacy system, a field will be used to track the legacy ID on the account object. For future data loads this IDwill be used when upserting records. Which field attribute should be selected? Choose 2 answers

A. Unique
B. Required
C. External ID
D. Text (encrypted)

Answer: AC

NEW QUESTION 136
An app builder has a custom component they want to make available on the utility bar, but the component isunavailable.
How should the component be tagged?

A. For use on record pages.
B. For use in Lightning App Builder.
C. For use on the utility bar.
D. For use in App Manager.

Answer: B

NEW QUESTION 137
UniversalContainers uses a custom object called Projects. When managers assign projects they set a custom field on the Uroject called Estimated Hours. Once set, users should be able to decrease but not increase the value
How can an app builder meet this requirement?

A. Create a formula default value for the custom field.
B. Create a formula held that uses the PREVGROUPVAL function
C. Create a validation rule that uses the ISCHANGED function
D. Create a validation rule that uses the PRIOR VALUE function.

Answer: D

NEW QUESTION 140
Northern Trail Outfitters uses a custom object to track travel requests. Rangers want to have automatic posts on a record whenever a travel request has been approved.
Which feature should be used to accomplish this?

A. Auto-response rule
B. Workflow rule
C. Feed tracking
D. Feed quick action

Answer: C

NEW QUESTION 142
Universal Containers assigns system access via permission sets and permission set groups to ensure each user has proper access. One department with varying levels of support staff has five consistent permission sets they require in order to complete their duties. Some higher-level staff have additional permission sets that are only required for them.
How should an app builder recommend assigning permission sets to users?

A. Utilize the manage assignments button to assign a permission set group and additional individual permission sets to each user.
B. Utilize the manage assignments button to assign each user with the same set of permission set groups and permission sets.
C. Utilize the Data Import Wizard to mass update the desired users with their full list of permission sets and permission set groups.
D. Utilize the Data Loader to mass update the desired users with their full list of permission sets and permission set groups.

Answer: A

NEW QUESTION 146
Service agents at Ursa Major Solar want a more condensed case view. Service agents also want to be able to modify the associated contact and account records from the case page layout on the Lightning record page.
Which two components should an app builder use to meet these requirements? Choose 2 answers

A. Path
B. Rich text
C. Related record
D. Tabs

Answer: CD

NEW QUESTION 148
Cloud Kicks works on an annual subscription model. When a sale rep marks an opportunity as closed won, a new opportunity should automatically be created for the renewal. The contracts team works outside of salesforce but also needs to be notifiedabout closed deals in order to initial the contract process with the customer.
Which automation solution would meet these requirements?

A. Approval Process
B. Outbound Message
C. Validation Rule
D. Record-triggered flow

Answer: B

NEW QUESTION 153
AnApp Builder at UVC would like to prevent users from creating new records on an Account related list by overriding standard buttons. Which two should the App Builder consider before overriding standard buttons?

A. Standard buttons can be changed on lookup dialogs, list views, and search result layouts
B. Standard buttons can be overridden with a Visualforce page
C. Standard buttons that are not available for overrides can still be hidden on page layouts
D. Standard buttons can be overridden, relocated on the detail page, and relabeled

Answer: BC

NEW QUESTION 154
The case handling process at Universal Containers includes multiple steps Including approvals, notifications, and fields updates. To manage and evaluate all of these changes in a single save operation, an app builder wants to use Process Builder and the Advanced option to let the process evaluate a record multiple times has been selected.
Which two options should the app builder avoid to prevent recursion? Choose 2 answers

A. IF statements
B. Setting a criteria node to No criteria-just execute the procedure
C. Invocable processes
D. The ISCHANGED function

Answer: BC

NEW QUESTION 158
An app builder is tasked with adding key performance indicators on client pages. They want to see a summary of the number of open Opportunities and the number of won Opportunities for each Account.
Where should the app builder go to build these new rollups?

A. Lightning App Builder
B. Account Object
C. Lightning Object Creator
D. Opportunity Object

Answer: B

NEW QUESTION 160
Universal Containers uses Contracts for agreements with customers. A sales manager is required to provide approval for contracts and director approval for any contract over $10,000.
Which two options should an app builder use to ensure all contracts route for the correct approval and also prevent the sales rep from making changes to the record while it is being approved?
Choose 2 answers

A. Create an approval process on the Contract object with criteria set on a second approval step set as 'Amount__c > 10,000' and set the approver as director.
B. Create an approval process on the Contract object and set the field for 'Next Automated Approver Determined By' as Manager'.
C. Create a validation rule on the Contract object that prevents updates to the contract record while it is being reviewed.
D. Create an approval process on the Contract object with one step for each sales manager that sets the approver as the director.

Answer: BD

NEW QUESTION 162
Which opportunity standard field is available to be configured directly? Choose3

A. Forecast category
B. Stage
C. Lead source
D. Type

Answer: BCD

NEW QUESTION 167
Ursa Major Solar (UMS) has a custom object where they track Galactic Vendors. The object has four custom fields for the Galactic Vendors's location:

Street (Street__c)
City (City__c)
Planet (Planet__c)
Galaxy (Galaxy__c)

The UMS's leadership wants these fields to be concatenated into a single formula field on two lines. Which formula fulfills this requirement?

A)

```
Street & BR() &
City & ", " & Planet & " " & Galaxy
```

B)

```
Street
City, Planet Galaxy
```

C)

```
Street__c & BR() &
City__c & ", " & Planet__c & " " & Galaxy__c
```

D)

```
Street__c
City__c, Planet__c Galaxy__c
```

A. Option A
B. Option B
C. Option C
D. Option D

Answer: C

NEW QUESTION 170
Universal Containers require different fields to be filled out at eachstage of the Opportunity sates process. What configuration steps can an app builder use to meet this requirement?

A. Set page layout required fields based on the current stage.
B. Create a Process Builder to prompt the User for field information.
C. Definerecord types and page layouts for each stage.
D. Add the Path component to the Lightning record page.

Answer: D

NEW QUESTION 174
Universal Containers wants to deliver purchased containers to remote construction address. In these cases the customers will supply UC with the coordinates to the location.
What type of field should the app builder use to capture this information?

A. Number
B. Goelocation
C. Text
D. External Lookup

Answer: B

NEW QUESTION 176
The Directorof Marketing at Northern Trail Outfitters wants the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units.
Which function should be used to return a date for calculating the difference?

A. DATFTIMEVALUE()
B. TODAY()
C. DATEVALUE()
D. NOW()

Answer: B

NEW QUESTION 181
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Relate Links

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