

Sharing-and-Visibility-Designer Dumps

Salesforce Certified Sharing and Visibility Designer (SP19)

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NEW QUESTION 1

The Architect at Universal Containers has created a List View to show all open Opportunities that were created in the last month, and would like to make this list view visible to certain groups of users. Which two options are available to the Architect for sharing the List View?

- A. Public Groups
- B. Profiles
- C. Roles and Subordinates
- D. Manual Sharing

Answer: AC

NEW QUESTION 2

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD –Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.
- B. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.
- C. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- D. There are no other option besides using field level security.

Answer: D

NEW QUESTION 3

Universal Containers has Public Read Only sharing settings on the Opportunity object. What Opportunity access options can the user see while adding account team members to the Account?

- A. Read Only
- B. Private and Read Only
- C. Private
- D. Read Only and Read/Write

Answer: D

NEW QUESTION 4

Universal Containers has a private sharing model on Accounts. Apex Managed Sharing is required to share certain account records with all users who are assigned to a specific Role in the Role Hierarchy. What should be the recommended way for the Architect to implement this?

- A. Create an AccountShare record associated to a public group containing the Users in the Role.
- B. Create an AccountShare record associated to each user who is assigned to the Role.
- C. Create an AccountShare record associated to the required Role.
- D. Create an AccountShare record associated to a public group containing the Role.

Answer: A

NEW QUESTION 5

Universal Containers has requirement for the Architect to develop Apex Managed Sharing code for the custom Job object. The sharing settings for the Job object are set to Private.

When assigning access level for the record, which two lines of code will cause a DML exception on insert to the database?

Choose 2 answers

- A. Objectname.AccessLevel='Edit'
- B. Objectname.AccessLevel='All'
- C. Objectname.AccessLevel='None'
- D. Objectname.AccessLevel='Read'

Answer: BC

NEW QUESTION 6

Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.

What should the Organization-Wide Defaults (OWD) be for pricebook?

- A. Public Read Only
- B. Public Read Write
- C. View
- D. Use

Answer: D

NEW QUESTION 7

Which two options are available to share a Report or Dashboard folder with other users in the Organization? Choose 2 answers

- A. Profiles
- B. Public Groups

- C. Roles
- D. Teams

Answer: BC

NEW QUESTION 8

Universal Containers wants to create a way to store sensitive Invoice Data in Salesforce. A User who owns an Account should not see every Invoice, but only invoices that they or their subordinates own. Which two features should be considered during this solution implementation?
Choose 2 answers.

- A. Deploy the Relationship between Accounts and the Invoices Object as Master-Detail.
- B. Ensure that the Organization-Wide Default sharing for Invoices is set to Private.
- C. Create a Workflow that populates the Invoice sharing object upon Insert.
- D. Deploy the Relationship between Accounts and the Invoices Object as Lookup.

Answer: AB

NEW QUESTION 9

Partner users can access records belonging to users in their account at their same role or lower in the role hierarchy, for Cases, Leads, Opportunities and Custom Objects. Which of the following access has to be given?

- A. Super user permission

Answer: A

NEW QUESTION 10

By Viewer Access you can see the data in a report or dashboard, but you can't make any changes, except by cloning it into a new report or dashboard.

- A. True
- B. False

Answer: A

NEW QUESTION 10

A Sales Rep at Universal Containers wants to create a dashboard to see how his sales numbers compare with his peers. Assuming a Private model, which two permissions would the Sales Rep need to meet this requirement?

- A. Manage Custom Report Types
- B. Customize Application
- C. Manage Dashboards
- D. View All Data

Answer: CD

NEW QUESTION 11

Universal Containers (UC) provides shipment tracking for its customers on a custom Shipment object. The .. yearly by the customers should be available on the Account record to the Marketing team, but the Marketing Shipment records.
What recommend should an Architect provide to accomplish this?

- A. Public organization-wide default on Shipment, process builder, and lookup relationship to Account.
- B. Private organization-Wide default on Shipment, rollup summary, and Master-Detail relationship to Account.
- C. Controlled by Parent (Account) on Shipment, trigger, and trigger, and Master-Detail relationship to Account.
- D. Private organization-wide default on Shipment, trigger, and Lookup relationship to Account,

Answer: C

NEW QUESTION 13

In order to allow community users to collaborate on Opportunities, which license type must the users.

- A. Sales Community
- B. Customer Community
- C. Partner Community
- D. Customer Community plus

Answer: C

NEW QUESTION 15

The Collections department at Universal Containers uses Salesforce to track its efforts. All Invoices and Invoice Line Items are stored in Salesforce. Invoice Line Item object details, such as Quantity and Extended Amount, should be summarized at the Invoice Object level, and all users who can see a given invoice should always see all invoice line items. Without leveraging Apex code, how should an Architect create the relationship between the Invoice object and the Invoice Line Item Object?

- A. The Invoice object should have a Master-Detail to the Invoice Line Item Object
- B. The Invoice Line Item Object should have a Lookup to the Invoice Object
- C. The Invoice Object should have an inner joint to the Invoice Line Item Object

D. The Invoice Line Item Object should have a Master-Detail to the Invoice Object

Answer: D

NEW QUESTION 20

Below are some details regarding the organization at Universal containers:

- * 1. Richard and Kevin are the east sales reps and their manager is Karen the East sales executive.
- * 2. Sam and Wilder are West sales reps and the manager is Wendy, the West sales executive.
- * 3. Bob is the CEO and managers both Karen and Wendy

Universal containers role hierarchy follows their management structure. Richard owns an account, NewCompany, and Kevin owns an account, OldCompany. Karen manually shared her account NewWorld with Kevin. However, she has moved to a new role to lead all Named Accounts, and Phil, who replaced her, is the new owner of NewWorld. Which employees will have access to the NewWorld account?

- A. Bob and Phil
- B. Bob, Richard, Phil and Kevin
- C. Bob, Karen and Kevin
- D. Bob, Phil and Kevin

Answer: A

NEW QUESTION 24

Universal Health is planning to store patient notes in Salesforce. Patient notes consist of long text notes taken by a user to document phone calls with a patient. A data audit has identified that these notes can contain Personally Identifiable Information (PII) and Personal Health Information (PHI). The regulatory requirements state that this data must be encrypted at rest as well as in transit.

What should the Architect do in order to make sure Universal Health stays compliant?

- A. No action is required; all Salesforce data is encrypted at rest as part of Salesforce's standard trust measures.
- B. Enable Salesforce Shield Platform Data Encryption and mark the patient notes field as encrypted.
- C. Create a new Custom Field of type "Text (Encrypted)" and move the patient notes data into the new field.
- D. Use an Apex trigger and the Apex Crypto class to encrypt patient notes as soon as they are saved to Salesforce.

Answer: B

NEW QUESTION 29

Universal Containers has developed Apex code to manually create AccountShare records to grant specific users access to individual Accounts. What must the Architect do to ensure the AccountShare records are not deleted when the owner of the Account is changed?

- A. Create the share records and set the RowCause to a custom Apex Sharing Reason
- B. Create the share records in a class with the "Without Sharing" keyword
- C. Create the share records with the Delete on Owner Change field set to false
- D. Create the share records and set the RowCause to Manual

Answer: A

NEW QUESTION 30

Universal Containers has set Opportunity Sharing to Private with Opportunity Teams enabled. Which three options can change the Owner of the Opportunity? Choose 3 answers.

- A. Any Opportunity Team Member on the current Opportunity.
- B. The current Opportunity Owner can transfer the current ownership.
- C. The System Administrator or a user with the "Transfer Records" permission.
- D. The user specified as the Manager on the Owner's User Profile.
- E. Someone above the Opportunity Owner in the Role Hierarchy.

Answer: BCE

NEW QUESTION 31

The System Administrator at Universal Containers has created two list views called ListV1 and ListV2. One group of users should only see ListV1 and the second group of users should only see ListV2. Two public groups were created to restrict visibility to the respective list views. However, users in both groups are able to see both list views. What system permission in their profile enabled the users to see all list views?

- A. Manage Custom List Views
- B. Manage Private List Views
- C. Manage Public List Views
- D. Manage Custom Permissions

Answer: C

NEW QUESTION 35

Universal Containers has a custom object to maintain Job information with a private sharing model. The Delivery group is distributed through the Role Hierarchy based on geography. As the Delivery group often collaborates on Jobs, all users in the Delivery profile required View access to all Job records. In special case, the Delivery user who owns a job must be able to grant a Product Development user access to a Job record. Which two platform features can be used to support these requirements?

Choose 2 answers

- A. Criteria-based Sharing Rules
- B. "View All" Profile settings

- C. Owner-based Sharing Rules
- D. Manual Sharing

Answer: BD

NEW QUESTION 39

Universal Containers (UC) has recently changed its internal policy to follow market regulations and create an internal team to manage the collection process. Only this team should have access to Invoice records. Currently, Invoice is a child in a Master-Detail relationship to Account. Although related lists have been removed from the page layouts, some profiles still have access to the Invoice object. Which approach should an architect recommend to fix this problem?

- A. Create a new Profile with no access to the Invoice object and assign it to all unauthorized users.
- B. Create a Permission Set with No Access to the Invoice object and assign it to unauthorized users.
- C. Replace Account and Invoice Master Detail Relationship by a Lookup and remove Invoice Access from the unauthorized profiles.
- D. Change the Invoice organization-wide default from Controlled by Parent to Private and remove Invoice access from the unauthorized

Answer: D

NEW QUESTION 43

User A at Universal Containers is in the default account team for User B. User B owns the ACME account and changed User A's team member access to the account. What is the impact of this change?

- A. Changes affect the default Opportunity team.
- B. Changes affect only the ACME Account
- C. Changes affect the default Account team.
- D. Changes affect all child ACME Accounts.

Answer: B

NEW QUESTION 46

At Universal Containers, Accounts and Contracts are normally visible to all employees, and Proposals center owner and managers. However, some Proposals are considered confidential and are managed by a Strategic team and should not be visible to anyone in the Sales group other than owner and the strategic team. How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant
- B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team
- C. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- D. Disable Grant Access Using Hierarchies and set a Criteria-based Sharing rule for Strategic Deals team.

Answer: D

NEW QUESTION 49

To grant Universal Containers sales manager access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records. Which two features and best practices should a Salesforce architect recommend to mitigate this risk?

- A. Use runAs system method in test classes to test using different users and profiles.
- B. Use with Sharing keyword in Apex classes to assure record visibility will be followed.
- C. Use isShareable in Apex classes to assure record visibility will be followed.
- D. Use isAccessible keyword in Apex classes to assure record visibility will be followed

Answer: BD

NEW QUESTION 51

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries and has established a very complex role hierarchy to control data visibility. In the new fiscal year UC is planning to reorganize the roles and reassign accounts owners. Which three features could an architect recommend to avoid problems on this operation? Choose 3 answers

- A. Partition data using Divisions
- B. Deferred Sharing Recalculation
- C. Parallel Sharing Rule recalculation
- D. Skinny table
- E. Granular Locking

Answer: BCE

NEW QUESTION 52

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to their distributor for delivery. What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Custom Community

Answer: C

NEW QUESTION 55

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting. How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.
- C. Delete the file.
- D. Move the file to another folder

Answer: B

NEW QUESTION 60

Universal Containers is implementing a community of High-Volume Community users. Community users should be able to see records associated to their Account or Contact record. The Architect is planning to use a Sharing Set to provide access to the records. When setting up the Sharing Set, certain objects are not available in the list of Available Objects. Which two reasons explain why an object is excluded from the list of Available Objects in a Sharing Set?

- A. The object is a custom object, and therefore not available for a sharing set.
- B. The object's Organization-Wide sharing setting is set to Public Read/Write.
- C. The object's Organization-Wide sharing setting is set to Private.
- D. The custom object does not have a lookup to Accounts or Contacts.

Answer: BD

NEW QUESTION 62

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC.. only edited/reassigned by the lead owner. What organization-wide default (OWD) approach should be recommended to help UC implement these ..

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Public Read Only/Transfer OWD on Lead
- C. Implement a private OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

Answer: A

NEW QUESTION 63

Universal Containers (UC) works with a dealer network to sell their products. There are approximately 5,000 dealers that do business with UC and UC has purchased a Partner Community to interact with each of their dealers on Opportunities. Each dealer is structured so that there are a group of managers who will oversee a larger team of agents. UC would like to set the Organization-Wide Defaults to Private for the Opportunity object, both internally and externally. Within each dealer, there are a few agents called Lead Agents who should be able to see the Opportunities for all of the other Agents at the dealer. What is the optimal solution for an Architect to recommend?

- A. Add a Sharing Set that shares Opportunities to the Lead Agent based on the Lead Agents Account.
- B. Build an Apex Managed Sharing rule that will assign specific Opportunities to Lead Agents.
- C. Grant Super User access to the Lead Agents as part of the Community user setup.
- D. Create a Sharing Rule to share opportunities to the owner's manager's role and below.

Answer: C

NEW QUESTION 68

After setting up Customer Community and enable collaboration, the architect realizes that customers are only Chatter posts from other customers in their account. What should the architect do to allow viewing chatter posts from all customers?

- A. Enable Community User Visibility.
- B. Set View AH for Chatter posts.
- C. Enable Chatter Super User.
- D. Enable Internal Users Visibility.

Answer: B

NEW QUESTION 70

Universal Containers would like to create a custom team solution that can be used on a custom Loan object. The following requirements must be met: The Loan custom object should be set to Private in the Org-Wide Defaults.

Any user added to the Custom Team object should have Read Only access to the corresponding Loan record. If the Custom Team record is marked as "Primary" then the corresponding user should have Read/Edit access to the corresponding Loan record.

Which two methods will allow the Architect to meet the requirements? Choose 2 answers.

- A. Create a custom trigger on the Custom Team object that inserts or updates records in the Loan_share object.
- B. Create a criteria-based sharing rule on the Loan object that will share the Loan record with the appropriate user in the Custom Team object.
- C. Create Apex Sharing Reasons on the Loan object to identify the reason the Loan record was share.
- D. Create an owner-based sharing rule on the Custom Team object that will share the Loan record to the owner of the Custom Team record.

Answer: BD

NEW QUESTION 73

What is a workaround to ownership data skew?

A. You can minimize possible performance impacts by not assigning the user(s) to a role.

Answer: A

NEW QUESTION 77

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all .. How can UC ensure that NPS records cannot be accessed by an individual employee's manager?

- A. Create a criteria-based sharing rule to remove access to Manager role and above in the Role ..
- B. Remove Create, Read, Edit and Delete from Manager Profiles and Permission sets.
- C. Use Apex Sharing to remove NPS object share records for Manager profiles.
- D. Set organization-wide default to Private and uncheck the Access Using Hierarchies Option for ..

Answer: D

NEW QUESTION 81

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

- A. Create a public list view, where accounts of type customer are included and share the list view with account management public group
- B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

Answer: BD

NEW QUESTION 84

Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, Opportunity, and Case objects. Which two options can the user see while adding Account team members to the Account?

- A. Case Access
- B. Opportunity Access
- C. Contact Access
- D. Activity Access

Answer: AB

NEW QUESTION 88

Universal Containers (UC) has Affiliates who sell containers in countries where UC does not have a local office. UC has leveraged the Partner Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and restructured its internal sales team with the following structure:

Sales VP ...> Direct of sales ..> Sales Manager ..> Sales Reps

What is the main problem a Salesforce Architect will face to provide a solution?

- A. Partner Community does not support Role Hierarchy.
- B. Partner User Roles are limited to three levels.
- C. The Channel manager Role can not be shared with Partner Community.
- D. Super User does not work in Partner Community

Answer: B

NEW QUESTION 93

Universal Containers has recently implemented an integration that is populating 50 custom fields on the account object. They would like these fields to be available to Managers for reporting but do not want them to clutter the page layouts. What should the Architect recommend as a solution?

- A. Add the fields to the Managers' Account Page Layout; mark the page layout section as Collapsed.
- B. Grant the Managers access to the fields using a Role-Based Sharing Rule; leave them hidden on the page layout.
- C. Add the fields to a Custom Report; grant the Managers' Role access to the report folder.
- D. Grant Managers access to the fields using Field-Level Security; do not add them to a page layout.

Answer: D

NEW QUESTION 98

The architect at Universal Containers would like to prevent users from editing encrypted fields. Assuming no customizations are implemented, which two options should the Architect choose to support the requirement?

Choose 2 answers

- A. Validation Rules
- B. Page Layout settings
- C. Apex Triggers
- D. Workflow Rules

Answer: AB

NEW QUESTION 100

Which two are potential vulnerabilities in the following code snippet? <apex:page> <apex:form>
<apex:outputText value="Enter Name"/> <apex:inputText value="{!name}" /> <apex:commandButton value="Query" action="{!query}" /> </apex:form>
</apex:page> public class SOQLController { public String name { get { return name;} set {name=value;} } public PageReference query() { String
qryString='SELECT Id FROM Contact WHERE '+ '(IsDeleted = false and Name like \'%' + name + '%\''; queryResult = Database.query(qryString); return null; } }
Choose 2 answers

- A. FLS check
- B. SOQL Injection
- C. Data Access Control
- D. Arbitrary Redirects

Answer: BC

NEW QUESTION 105

Universal Containers would like to customize the security and sharing features of Salesforce Account Teams. They have decided to implement a Custom Account Team object. They would like the new enhancement to include all of the features of the existing account team, but also utilize Apex and Visualforce on the custom Account Team object.

Which two different approaches should the Architect consider when designing this enhancement? Choose 2 answers

- A. The need to synchronize the AccountTeamMember object with the Custom Account Team object data.
- B. The need to maintain the Account_share object based upon the Custom Account Team object data.
- C. The need to dynamically create Criteria-Based Sharing rules with Custom Account Team object data.
- D. The need to customize Account screens in Visualforce, as the Account_share object cannot be maintained programmatically.

Answer: AB

NEW QUESTION 108

Universal Containers created a custom object called Defect and would like to enable the Sharing button on the Defect page layout to share the records manually to other users in the organization. In which scenario will the Sharing button appear?

- A. The Sharing model is either Private or Public Read only.
- B. The Sharing button always appears.
- C. The Sharing model is Public Read/Write.
- D. The Sharing model is Public Read/Write/Transfer.

Answer: A

NEW QUESTION 110

Universal Containers has a Private Sharing Model and restrictive data access settings in place. The data governance team is planning to deploy a master data management tool that will need write access to all system data, and the Architect has been asked to prepare a Data Governance User Profile that has full access to all data regardless of Sharing and CRUD Settings. What is the optimal way to enable this requirement?

- A. Ensure the profile has the "Modify All Data permission enabled
- B. Create a Sharing Rule for required Objects, on an API Only profile
- C. Create an All Data Access app as a default for this Profile.
- D. Enable the "Edit Read -Only Fields" permission for this Profile.

Answer: A

NEW QUESTION 112

Which features does Salesforce provide for restricting login access to the application? Choose 2 answers.

- A. Profile-based login hour restrictions
- B. Role-based IP restrictions
- C. Organization-wide login hour restrictions
- D. Profile-based IP restrictions

Answer: AD

NEW QUESTION 116

Universal Containers (UC) tuned off the Customer User Visibility feature in its Customer Community. What community functionality is expected by having the Customer User Visibility tuned off?

- A. Creating new Customer community users.
- B. Updating their user profile.
- C. Searching for other external users.
- D. Search for internal users.

Answer: C

NEW QUESTION 121

In order to comply with Regulatory Requirements, Universal Containers must store sensitive customer information on-premise. Universal Containers would like this on-premise information to be accessible from Salesforce. What technology can Universal Containers use to achieve this?

- A. Implement a third-party tokenization service.
- B. Implement an on-premise database.
- C. Implement a third-party proxy server.

D. Implement the Salesforce Shield toolkit.

Answer: C

NEW QUESTION 125

Universal Containers does not want the Users in the Custom Sales Department Profile to be able to delete Opportunities. How would the Architect prevent a certain set of users from deleting Opportunities?

- A. Remove the Delete button from the Opportunity Page Layout and Record Type settings.
- B. Create a Validation Rule that checks the User's Profile before allowing the Is Deleted flag to be set to True.
- C. Override the Standard button with a Visualforce Page that warns them that they do not have permission to delete.
- D. Remove the "Opportunity Delete" Permission from the Sales Team's User Profile in the Object Permissions.

Answer: D

NEW QUESTION 127

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