Exam Questions 700-760

Cisco Security Architecture for Account Managers

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NEW QUESTION 1
Which two products empower customers to create secure next-gen networks? (Choose two.)

A. AMP
B. ISE
C. ACI
D. SD-Access
E. MFA

Answer: BC

NEW QUESTION 2
Which two benefits of streamlined management does Cisco provide? (Choose two.)

A. Unified management across multiple services
B. Siloed systems
C. Consolidated security monitoring
D. Centralized management
E. Device access control

Answer: BE

NEW QUESTION 3
Which are two reasons perimeter-based network security is no longer sufficient? (Choose two)

A. more vulnerabilities
B. more IT professionals
C. more networks
D. more devices
E. more users

Answer: AD

NEW QUESTION 4
What are two ways Cisco helps customers navigate compliance issues? (Choose two.)

A. Providing identity verification
B. Securing email communications
C. Ensuring all employees have access to all files
D. Removing reporting requirements
E. Removing bureaucratic security tags

Answer: AC

NEW QUESTION 5
What is the primary customer challenge caused by the wide variety of security solution providers on the market?

A. Finding a low-cost option
B. Determining the single best security product
C. Contacting all providers for information
D. Finding the right provider to offer the best value

Answer: D

NEW QUESTION 6
What are two factors that influence customer IoT conversations'? (Choose two)

A. Maturity
B. Detection
C. Motivation
D. Protection
E. Prevention

Answer: CE

NEW QUESTION 7
Which two attack vectors are protected by NGFW? (Choose two.)

A. Web
B. Cloud
C. Mobile
D. Data Center
E. Email

Answer:

CD

NEW QUESTION 8
What are two results of utilizing a fragmented security model? (Choose two.)

A. Individual components pieced together to meet requirements.
B. Decreased visibility and limited understand of security coverage.
C. Reduced malicious file risk through additional segmentation.
D. Decreased network accessibility through multiple applications.
E. Increased identity controls.

Answer: AE

NEW QUESTION 9
In which two ways does Cisco address resource constraints for customers? (Choose two.)

A. Extended datacenter support
B. IoT device hardware upgrades
C. Environment control via URL filtering and AVC
D. Enable many features via one appliance
E. Consolidated training

Answer: BE

NEW QUESTION 10
What are two common customer obstacles? (Choose two.)

A. Lack of solution integration
B. High turnover of IT professionals
C. Compliance regulations
D. Limited resources
E. Security system blackouts

Answer: CD

NEW QUESTION 10
Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

A. Advanced Malware Protection
B. Identity Services Engine
C. Industrial Network Director
D. Cisco Security Connector
E. Duo

Answer: AD

NEW QUESTION 13
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