

## Sharing-and-Visibility-Designer Dumps

### Salesforce Certified Sharing and Visibility Designer (SP19)

<https://www.certleader.com/Sharing-and-Visibility-Designer-dumps.html>



**NEW QUESTION 1**

What is the best practice for testing sharing and visibility changes?

- A. Use Administrative and User reports to view the Active Users.
- B. Use the Login As feature for a sample user in each role and profile.
- C. Use Field Audit Trail to audit the field meta-data and visibility.
- D. Use the Sharing button to test Profile and Permission set changes.

**Answer:** B

**NEW QUESTION 2**

Universal Containers would like to restrict users' access to export reports What option supports this requirement?

- A. Remove the "Report Manager" user permission.
- B. Remove the Export button from the report page layout.
- C. Remove "Allow Export" on the report folder settings.
- D. Remove the "Export Reports" profile permission.

**Answer:** D

**NEW QUESTION 3**

Sales managers at Universal Containers (UC) have requested viewing customer invoices in Salesforce .. system. The architect at UC decided to surface the customer invoices in Salesforce using external objects a.. Configured an external object called Invoice.

Created a lookup relationship between account and the invoice

How can the architect grant the sales managers access to the customer invoices data?

- A. By creating a sharing set a share invoice with users in a sales manager role.
- B. By using manual sharing to share invoices with relevant sales managers.
- C. By creating sharing rules to share the invoice records with users in sales manager roles.
- D. By controlling the invoices object permission on the sales manager's profile.

**Answer:** D

**NEW QUESTION 4**

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD –Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.
- B. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.
- C. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- D. There are no other option besides using field level security.

**Answer:** D

**NEW QUESTION 5**

Universal Containers has developed an AppExchange managed package for their distribution partners, which required a private key to be generated for each partner and used by the code. Universal Containers support representatives must be able to access the private key value to debug connection issues, but it must not be possible for the partner to access the value.

How can the Architect best support this requirement?

- A. Store the value in a text field on a protected custom setting in the package.
- B. Store the value in a static variable in a class included in the managed package.
- C. Store the value in the text field on a list custom setting in the managed package.
- D. Store the value in an encrypted field on a custom object in the package.

**Answer:** C

**NEW QUESTION 6**

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

**Answer:** D

**NEW QUESTION 7**

Universal Containers has a private sharing model on Accounts. Apex Managed Sharing is required to share certain account records with all users who are assigned to a specific Role in the Role Hierarchy. What should be the recommended way for the Architect to implement this?

- A. Create an AccountShare record associated to a public group containing the Users in the Role.

- B. Create an AccountShare record associated to each user who is assigned to the Role.
- C. Create an AccountShare record associated to the required Role.
- D. Create an AccountShare record associated to a public group containing the Role.

**Answer:** A

#### NEW QUESTION 8

Universal Containers has requirement for the Architect to develop Apex Managed Sharing code for the custom Job object. The sharing settings for the Job object are set to Private.

When assigning access level for the record, which two lines of code will cause a DML exception on insert to the database?

Choose 2 answers

- A. Objectname.AccessLevel='Edit'
- B. Objectname.AccessLevel='All'
- C. Objectname.AccessLevel='None'
- D. Objectname.AccessLevel='Read'

**Answer:** BC

#### NEW QUESTION 9

Universal Container (UC) wants all full-time internal employees to be able to view all leads. A subset of employees should also be able to see leads.

Which organization default (OWD) approach should an architect recommend that will help US employee?

- A. Implement a Public Read/write OWD on Lead
- B. Implement a Public Read only OWD on Lead
- C. Implement a Public Read/write/Transfer OWD on Lead.
- D. Implement a Private OWD on Lead.

**Answer:** C

#### NEW QUESTION 10

Susan posts a file to the Chatter feed for a record of an object.

Which two statements accurately describe who can view the file by default?

- A. Susan and users with a shared Chatter post for the file.
- B. Susan and users with the View all Data permission.
- C. Susan and users with access to the record.
- D. Susan only

**Answer:** BC

#### NEW QUESTION 10

Universal Containers (UC) implemented Sales Cloud and requested that sales agents have access to products the company sells and be able to create opportunities for its customers.

What should the Organization-Wide Defaults (OWD) be for pricebook?

- A. Public Read Only
- B. Public Read Write
- C. View
- D. Use

**Answer:** D

#### NEW QUESTION 11

After testing and deploying a new trigger that does creates a related order when a opportunity is closed, the .. complaints of permission error messages appearing when closing an opportunity.

How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Oder object.
- C. The trigger handlers class does not use any sharing keywords and the user not have access to the orders related to the opportunity.
- D. The trigger handler class is using "with sharing" and the user does not have access to the orders related to the opportunity.

**Answer:** B

#### NEW QUESTION 14

Universal Containers has a global 24x7 Salesforce.com implementation that supports Sales, Services, Order Management, and various other parts of their business. They have a nested territory hierarchy, 10,000 sales users, and 20,000 support agents. Territory changes happen daily. The demand for new applications and changes to the platform is high and they follow an agile development methodology and deliver new releases every two weeks on the platform.

What Salesforce.com feature would help the system recover from a maintenance restart on Salesforce.com servers?

- A. Enable Granular Locking on the system.
- B. Enable Deferred Sharing Rule recalculation.
- C. Enable Parallel Sharing Rule recalculation.
- D. Enable Filter -Based Opportunity Territory Assignment.

**Answer:** B

**NEW QUESTION 17**

The architect has a requirement to create a criteria-based sharing rule based on the customer Social. When you set up the rule in Contact Sharing, the field is not shown on the list of available fields.

What might cause this?

- A. The field has been configured for encryption.
- B. The architect does not have permission to Compliance fields.
- C. The architect's profile does not have field-level Security (FLS) for this field.
- D. Fields with validation rules are not available for sharing rules.

**Answer:** A

**NEW QUESTION 20**

Universal Containers has selected a small and diverse group of users to review inactive accounts. Given the Private sharing model, a public group was created and made available to this group of users. A sharing rule was created to make inactive Accounts visible to the public group. However, some of these users are reporting they don't see any of the Accounts that were shared with the public group.

What is the underlying issue for these users?

- A. The users are in profiles that have no access to the Account object.
- B. The page layout assigned to these users is different than the Account owner's.
- C. The users have a permission set that only allows Accounts in "Active" status.
- D. The Accounts are owned by users higher in the role hierarchy.

**Answer:** A

**NEW QUESTION 24**

Assuming granular locking is enabled, what activity can happen in parallel to changing a community account owner without risking group membership lock errors?

- A. Deletion of a Role
- B. Creation of a Role
- C. Creation of a Territory
- D. Deletion of a Territory

**Answer:** C

**NEW QUESTION 29**

Universal Containers has set Partner users who will see records owned by partner users in roles below them in the hierarchy of which roles?

- A. Executive, Manager, and User

**Answer:** A

**NEW QUESTION 31**

Universal Containers has the following Sharing Settings for their Org:

Account = Private

Contact = Controlled by Parent

Opportunity = Private

Case = Private

They have enabled "Default Account Teams" and have trained users to set up their Default Team. Which three access levels can be set on the Account Team Member?

Choose 3 answers

- A. Opportunity Access
- B. Case Access
- C. Contact Access
- D. Contract Access
- E. Account Access

**Answer:** ABE

**NEW QUESTION 35**

Universal Containers has a large network of partners, who each have seasonal workers that need access. How might the Architect design the solution to federate user setup to the Partners?

Choose 2 answers

- A. Assign delegated external administrators at each partner.
- B. Grant the Modify Users permission to the partner managers.
- C. Allow external users to self-register.
- D. Create a permission set giving Read/Write to the User object to partner manager.

**Answer:** AC

**NEW QUESTION 38**

In order to allow community users to collaborate on Opportunities, which license type must the users have?

- A. Sales Community

- B. Customer Community
- C. Partner Community
- D. Customer Community plus

**Answer:** C

#### NEW QUESTION 39

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help. In general, the sales reps involved in the deals will not change. How can a Salesforce architect help IK to Improve sales reps productivity?

- A. Create a permission set with "view all data" and assign to supporting users.
- B. Create a public group and replace the account ownership with it.
- C. Create a criteria-based sharing rule to grant access to other users.
- D. Leverage default Account team.

**Answer:** CD

#### NEW QUESTION 43

Universal Containers uses the Case object to track service tickets. They have implemented Case teams to allow multiple support representatives to manage the Cases. Which two "Filter by owner" options would the user see while creating a list view on the Case object? Choose 2 answers

- A. Public Groups
- B. Roles
- C. Queue
- D. My Case Teams

**Answer:** CD

#### NEW QUESTION 44

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to the distributor for delivery. What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Customer Community

**Answer:** C

#### NEW QUESTION 47

Universal Containers, a global corporation of 50,000 users, has a 24x7 call center operated by 20,000 users that includes employees and contractors. Their sales organization is 10,000 strong and they started processing about 100,000 updates to opportunity custom fields called Priority and NextStep. They also started processing 20,000 updates to a highly nested territory hierarchy. There was a third mass update on a Next Step field on the Action Plan custom object that has Case as a lookup field. Users started seeing a Group membership lock error in the system. What is a probable cause for this error?

- A. Lock contention due to system-initiated sharing rule recalculation
- B. Lock contention on Case records because of Action Plan custom object updates.
- C. Lock contention on Territory object because of Territory object updates.
- D. Lock contention on Account records because of Opportunity object updates.

**Answer:** A

#### NEW QUESTION 50

Universal Containers (UC) has a requirement to expose a web service to their business partners. The web service will be used to allow each business partner to query UC's Salesforce instance to retrieve the status of orders. The business partner should only be allowed access to orders for which the business partner is the fulfillment vendor. The Architect does not want the business partners to utilize the standard APIs and would prefer a custom API be developed. Which three design elements should the Architect consider in order to ensure the data security of the solution? Choose 3 answers

- A. Query the Orders object with Dynamic SOQL based upon the fulfillment ID.
- B. Set the Orders object's sharing settings to Private in the Org-Wide Defaults
- C. Provide each partner with their own Salesforce login set to API Enabled on the profile.
- D. Develop a custom Apex web service with a fulfillment ID input attribute
- E. Develop a custom Apex web service using the "With Sharing" keyword.

**Answer:** ABE

#### NEW QUESTION 54

Universal Containers has a set of Account Management users that should only see Accounts once the Account becomes a customer. The Type field on the Account identifies whether the Account is a Prospect, Customer, Partner or Other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for Accounts? Choose 2 answers.

- A. Institute a process that calls for the Account Manager to be added to the Account Team once the Account becomes a customer.
- B. Create an Account Sharing Rule that shares all Accounts owned by Sales to be shared with Account Management roles and subordinates.
- C. Create a Public List View, where Accounts of Type Customer are included and share the List view with the Account Management public group.



D. Create a Criteria-based Sharing rule that shares the Account to the Account Management Group when the Type is Customer.

**Answer:** AD

#### NEW QUESTION 55

Universal Containers (UC) has Affiliates who sell containers in countries' where UC does not have a local office Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and .. with the following structure:

Sales VP ..> Direct of Sales .. > Sales Manager ..> Sales Reps

UC would like to have the ability to open up access to the sales opportunities according to the above structure. What is the main problem a Salesforce Architect will face to provide a solution?

- A. Super User does not work in Partner Community.
- B. Partner Community does not support Role Hierarchy.
- C. The Channel manager Role can not be shared with Partner Community.
- D. Partner User Roles are limited to three levels.

**Answer:** D

#### NEW QUESTION 58

The Finance team at Universal Containers usually does not need access to Account and Contract records A .. given Opportunity access for a big deal to help with tax calculation. She can now also access Account and C..

Which two reasons could be causing this issue? Choose 2 answers

- A. Contact records can be accessed due to implicit sharing from Account.
- B. Account records can be accessed due to implicit sharing from Opportunity.
- C. Contact records can be accessed due to implicit sharing from Opportunity.
- D. Account records can be access due to role hierarchy.

**Answer:** AB

#### NEW QUESTION 61

For the Universal Containers Commercial and Consumer support departments, having access to Activities for Contacts with which they interact is important. Commercial support users should not see Consumer Accounts/Contacts and Consumer support users should not see Commercial Accounts/Contacts. Assuming the Organization-Wide Default for Activities is set to "Controlled by Parent" what is the minimum level of Sharing access a support user would need to Accounts/Contacts to view associated Activities?

- A. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Public Read/Write access to Accounts/Contacts.
- B. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Private access to Accounts/Contacts.
- C. The users need no access to Accounts/Contacts with the proper Activity Sharing Rules and Profile Permissions for the Accounts Tab.
- D. Private Account/Contact Sharing Default with a Sharing Rule for each department set to Public Read only access to Accounts/Contacts.

**Answer:** D

#### NEW QUESTION 66

What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

- A. Use the "With Sharing" keyword on the Standard Lead Controller.
- B. Nothing; Field-Level Security will automatically be enforced.
- C. Use the `{!Schema.sObjectType.Lead.fields.isAccessible()}` expression
- D. Use the `Schema.SObject.Lead.isAccessible()` method.

**Answer:** B

#### Explanation:

```
<apex:outputText value="{!contactName}" rendered="{!$ObjectType.Contact.fields.Name.Accessible}" />
```

#### NEW QUESTION 69

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- A. Store the credentials in a custom object using encrypted fields
- B. Store the credentials in named credentials that are used in the apex callout
- C. Store the credentials in the apex code, which will not be available to non-admins
- D. Store the credentials in protected custom metadata that are used in the apex callout
- E. Store the credentials in protected custom settings that are used in the apex callout

**Answer:** BDE

#### NEW QUESTION 74

Universal Containers has a custom object to maintain Job information with a private sharing model. The Delivery group is distributed through the Role Hierarchy based on geography. As the Delivery group often collaborates on Jobs, all users in the Delivery profile required View access to all Job records. In special case, the Delivery user who owns a job must be able to grant a Product Development user access to a Job record. Which two platform features can be used to support these requirements?

Choose 2 answers

- A. Criteria-based Sharing Rules

- B. "View All" Profile settings
- C. Owner-based Sharing Rules
- D. Manual Sharing

**Answer:** BD

#### NEW QUESTION 79

Universal Containers has set Account Sharing to Private with Account Teams enabled. Which two user groups can add team members on the Account? Choose 2 answers

- A. The current Account Owner can add team members.
- B. The user specified as the Manager on the Owner's User record
- C. Someone above the Account Owner in the Role Hierarchy with read access
- D. Any Account Team Member with read access on the Account

**Answer:** C

#### NEW QUESTION 80

User A at Universal Containers is in the default account team for User B. User B owns the ACME account and changed User A's team member access to the account. What is the impact of this change?

- A. Changes affect the default Opportunity team.
- B. Changes affect only the ACME Account
- C. Changes affect the default Account team.
- D. Changes affect all child ACME Accounts.

**Answer:** B

#### NEW QUESTION 83

At Universal Containers there is a team of auditors distributed through the organization that all need access to high-value Opportunities. With a private sharing model, which two option should an architect recommend when designing a solution for this requirement? Choose 2 answers

- A. Put the auditors as the highest level of the role hierarchy.
- B. Add the auditors to the default Opportunity Team.
- C. Create a criteria-based sharing rule to give access to the public group for high-value Opportunities.
- D. Create a public group and assign the Auditors to the group.

**Answer:** AD

#### NEW QUESTION 84

Sales managers want their team members to help each other close Opportunities. The Opportunity and Account organization-wide defaults are private. To grant Opportunity access to sales reps on the same team, owner ship-based sharing rules were created for each team. What is the side effect of this approach?

- A. All sales reps will have Read access to Accounts for all Opportunities.
- B. Sales Reps on the same team will have Edit access to the Accounts for Opportunities owned by then team members.
- C. Sales reps on the same team will have Read access to the Accounts for Opportunities owned by their team members.
- D. All sales reps will have Read access to all Accounts.

**Answer:** A

#### NEW QUESTION 89

How should the Architect ensure that OBJECT-LEVEL SECURITY is enforce within a custom Visualforce application that was a standard Apex controller on the Lead object?

- A. Use the runAs() method to enforce user permissions in the Apex controller.
- B. Use the Schema.DescribeSObjectResult.isAccessible() method in the Apex controller.
- C. Use the {!\$ObjectType.lead.accessible} expression within the Visualforce page.
- D. Use the "With Sharing" keyword when defining the Visualforce page.

**Answer:** C

#### NEW QUESTION 94

Universal Containers (UC) has created a public group with certain Sales Engineers to help on complex deals and a sharing rule to grant access to these opportunities. Opportunity OWD is private. What is the impact of these sharing settings?

- A. Subordinates of Managers who have Sales Engineers in the public group will also have access to these records.
- B. Sales Engineers that have a similar role of the Sales Engineers of the public group will also have access to these records.
- C. Sales Engineers Managers and their managers in the role hierarchy will also have access to these records.
- D. Sales Engineers direct reports will also have access to these records.

**Answer:** C

#### NEW QUESTION 99

Universal Containers has two custom objects: Job and Job Interview. The Job Interview object has a lookup relationship to Job. Both objects are set to Private in sharing settings. The HR team will own all Job and Job Interview records. They have asked their Salesforce Architect to automatically share the Job Interview when the Interviewer (lookup to user record) has been populated. The interviewer can be from any department. What method should the Architect use to achieve this requirement?

- A. Build apex Managed Sharing code to share Job Interview with the Interviewer user
- B. Build a criteria-based sharing rule between the Job Interview and the Interviewer
- C. Build a standard sharing rule between Job Interview and the Interviewer
- D. Build a workflow email notification to notify the interviewer of the record assignment

**Answer:** A

#### NEW QUESTION 101

To grant Universal Containers sales managers access to shipment records properly it was necessarily to the IT Team is worried about improper access to records. Which two features and best practices should a Salesforce architect recommended to mitigate the risk?

- A. Use isShareable keyword in Apex classes to assure record visibility will be followed
- B. Use runAs system method in test classes to test using different users and profiles.
- C. Use With Sharing keyword in Apex classes to assure record visibility will be followed
- D. User isAccessible keyword Apex classes to assure recor visibility will be followed.

**Answer:** CD

#### NEW QUESTION 105

At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team. How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
- C. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner
- D. Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

**Answer:** D

#### NEW QUESTION 110

Universal Containers is implementing a community of High-Volume Community users. Community users should be able to see records associated to their Account or Contact record. The Architect is planning to use a Sharing Set to provide access to the records. When setting up the Sharing Set, certain objects are not available in the list of Available Objects. Which two reasons explain why an object is excluded from the list of Available Objects in a Sharing Set?

- A. The object is a custom object, and therefore not available for a sharing set.
- B. The object's Organization-Wide sharing setting is set to Public Read/Write.
- C. The object's Organization-Wide sharing setting is set to Private.
- D. The custom object does not have a lookup to Accounts or Contacts.

**Answer:** BD

#### NEW QUESTION 113

Universal Containers (UC) wants to reduce the amount of redundant leads entered into the system. UC.. only edited/reassigned by the lead owner. What organization-wide default (OWD) approach should be recommended to help UC implement these ..

- A. Implement a Public Read Only OWD on Lead.
- B. Implement a Public Read Only/Transfer OWD on Lead
- C. Implement a private OWD on Lead.
- D. Implement a Public Read/Write OWD on Lead.

**Answer:** A

#### NEW QUESTION 114

Universal Containers (UC) works with a dealer network to sell their products. There are approximately 5,000 dealers that do business with UC and UC has purchased a Partner Community to interact with each of their dealers on Opportunities. Each dealer is structured so that there are a group of managers who will oversee a larger team of agents. UC would like to set the Organization-Wide Defaults to Private for the Opportunity object, both internally and externally. Within each dealer, there are a few agents called Lead Agents who should be able to see the Opportunities for all of the other Agents at the dealer. What is the optimal solution for an Architect to recommend?

- A. Add a Sharing Set that shares Opportunities to the Lead Agent based on the Lead Agents Account.
- B. Build an Apex Managed Sharing rule that will assign specific Opportunities to Lead Agents.
- C. Grant Super User access to the Lead Agents as part of the Community user setup.
- D. Create a Sharing Rule to share opportunities to the owner's manager's role and below.

**Answer:** C

#### NEW QUESTION 119

Which of the following is used to encrypt a variety of widely used standard fields, along with some custom fields and many kinds of files.

- A. Shield Encryption.



**Answer:** A

**NEW QUESTION 123**

After setting up Customer Community and enable collaboration, the architect realizes that customers are only Chatter posts from other customers in their account. What should the architect do to allow viewing chatter posts from all customers?

- A. Enable Community User Visibility.
- B. Set View AH for Chatter posts.
- C. Enable Chatter Super User.
- D. Enable Internal Users Visibility.

**Answer:** B

**NEW QUESTION 128**

Universal Containers' organization wide-defaults model is private for the Account object. A sales repeats to opportunity records. Which level of access will the sales rep have to the related account record?

- A. No access
- B. Read/Create/Edit access
- C. Read/Create access
- D. Read-only access

**Answer:** D

**NEW QUESTION 130**

Universal Containers uses person accounts to represent retail customers and business to represent Sales team should not have access to commercial customers but have access to ALL retail customers.

With organization-wide default on Account set to private, how might the architect meet these requirements.

- A. Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact reps.
- B. Update Retail Sales profile to grant access to Person Account record type.
- C. Create a criteria-based sharing rule giving Retail Sales role access to Accounts of type PersonAccount
- D. Give view All access for Accounts to the Retail Sales profile.

**Answer:** C

**NEW QUESTION 132**

What can be done in Profile which is not in Permission Set

- A. Login Hours, Page Layout assignment

**Answer:** A

**NEW QUESTION 134**

Universal Containers has recently activated an integration that synchronizes customer information and orders into their CRM of choice: Salesforce.com. One of their largest customers, United Air, has over 12,000 unique contacts. Since the integration was activated, sales reps are having trouble adding contacts to the United Air account. When a sales rep adds a contact, they get the following error message:UNABLE\_TO\_LOCK\_ROW, This issue seems to affect the United Air account and several other large customers. The sales rep can usually save the contact by trying again later in the evening. What should the Architect recommend as a possible solution?

- A. Add a role-based sharing rule so all sales team members have Read/Write access to contacts.
- B. Remove sharing rules and replace them with Apex sharing for Unite Air and the other large accounts.
- C. Implement an account hierarchy and redistribute the contacts evenly under the child accounts.
- D. Create a permission set for the sales team to grant them Read/Write access to all account fields.

**Answer:** C

**NEW QUESTION 139**

Universal Containers has just deployed a change to its role hierarchy. A manager is reporting that their staff can now see Accounts that they do not own and should not have access to. How should the Architect troubleshoot?

- A. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.
- B. While logged in as the one of the Staff members, navigate to a sample account and use the Sharing button to determine who has access.
- C. While logged in as the one of the Staff members, navigate to their user record and inspect their profile and role membership.
- D. While logged in as the System Administrator, use the Field Accessibility Viewer to view a matrix of who has access to Accounts.

**Answer:** B

**NEW QUESTION 142**

Universal Container is creating a custom VF page to allow user to edit contact records. The developer has used an apex:outputField for the Phone field on the contact obj. What is the expected behavior if a user without FLS accesses the VF page?

- A. The user encounters an error while saving the record
- B. The field is automatically removed from the page
- C. The output field is visible to user

D. The user is able to enter a value into the phone field

**Answer:** B

#### NEW QUESTION 146

Universal Containers has junction object called "Job Production Facility", with 2 master-detail relationships to the Job and Production Facility custom objects. Both master records have a private sharing model.

What statement is true if a user's profile allows access (Create/Read) to the Job, but no access to the Production Facility Object?

- A. The user will be granted read access to the Production Facility record
- B. The user will see the junction object and the link to the Production Facility.
- C. The user will see the junction object but not the link to the Production Facility.
- D. The user will not be able to see the junction object records or the field values.

**Answer:** D

#### NEW QUESTION 149

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public link to a product during a meeting. She wants to ensure they do not have access to the file after the meeting.

How should Sarah accomplish this?

- A. Move the file to another folder
- B. Rename the file.
- C. Delete the file.
- D. Delete the public link.

**Answer:** D

#### NEW QUESTION 152

Universal Containers has Controlled by Parent sharing settings on the Contact object and Public Read Only sharing settings on Account, Opportunity, and Case objects. Which two options can the user see while adding Account team members to the Account?

- A. Case Access
- B. Opportunity Access
- C. Contact Access
- D. Activity Access

**Answer:** AB

#### NEW QUESTION 156

Which are two valid use cases for programmatic sharing? Choose 2 answers.

- A. An external system manages user record access.
- B. Frequent user ownership changes based on re-alignments.
- C. Native sharing functionality does not meet requirements.
- D. Setting user ownership for standard and custom objects.

**Answer:** AC

#### NEW QUESTION 161

Besides their own team accounts, sales managers at Universal Container need to have READ access to all other countries.

Role hierarchy was implemented accordingly (based on countries) but a Sales manager in the US comp records of the same segment in Canada.

What should be done to grant access in a proper way?

- A. Create criteria-based sharing rule to grant access to account records that have the same segment.
- B. Create owner-based sharing rule to grant access to account records that have the same segment.
- C. Create a public group and include all accounts of the same segment and grant access through.
- D. Change the role hierarchy and put all the sales managers in the US and Canada as the same role.

**Answer:** A

#### NEW QUESTION 165

When you make changes to roles and groups Salesforce locks the entire group membership table, which makes it impossible to process group changes in multiple threads to increase throughput on updates.

- A. Granular Locking

**Answer:** A

#### NEW QUESTION 168

Which two are potential vulnerabilities in the following code snippet? <apex:page> <apex:form>

<apex:outputText value="Enter Name"/> <apex:inputText value="{!name}" /> <apex:commandButton value="Query" action="{!query}" /> </apex:form>

</apex:page> public class SOQLController { public String name { get { return name;} set {name=value;} } public PageReference query() { String

qryString='SELECT Id FROM Contact WHERE '+ '(IsDeleted = false and Name like \'' + name + '%\''; queryResult = Database.query(qryString); return null; } }

Choose 2 answers

- A. FLS check
- B. SOQL Injection
- C. Data Access Control
- D. Arbitrary Redirects

**Answer:** BC

#### NEW QUESTION 173

Universal Containers has implemented a community for its customers using the Customer Community sense type. They have implemented a custom object to store service requests that has a look up to the account record. The Organization Wide Default External Access for the service request object is set to Private. Universal Containers wants their customers to be able to see service requests for their account through the community Customers should not see service requests for other accounts. What Salesforce feature can the Architect use to implement this?

- A. Use manual sharing to share the service requests manually when a new community user is added.
- B. Use a Sharing Set to share service requests related to the account based on the community user's profile.
- C. Use a Sharing Rule to share service requests to the community user based on their role.
- D. Use Apex Managed Sharing to share service requests related to the account to the appropriate community users.

**Answer:** B

#### NEW QUESTION 175

What is the security vulnerability in the following code snippet? <apex:form>

<apex:commandButtonrerender="outputIt" value="Update It"/> <apex:inputText value="{!myTextField}"/>

<apex:form> <apex:outputPanel id="outputIt"> Value of my Textfield is <apex:outputText Value="{!myTextField}" escape="false"/> <apex:outputPanel>

- A. SOQL Injection
- B. Arbitrary Redirects
- C. Cross-Site Scripting
- D. Access Control

**Answer:** C

#### NEW QUESTION 177

Which features does Salesforce provide for restricting login access to the application? Choose 2 answers.

- A. Profile-based login hour restrictions
- B. Role-based IP restrictions
- C. Organization-wide login hour restrictions
- D. Profile-based IP restrictions

**Answer:** AD

#### NEW QUESTION 181

Which users have access to Opportunity records owned by an external user, assuming no other changes to the sharing model have been implemented?

- A. The record owner and any user above the external user in the role hierarchy.
- B. The record owner only.
- C. The record owner and any user below the external user in the role hierarchy.
- D. The record owner and all internal users.

**Answer:** A

#### NEW QUESTION 182

Universal Containers regularly uploads large amounts of parent and child records into Salesforce to maintain integrations with other systems that update their date in scheduled batches or continuously in real time. Which two situations may pose a risk of producing locking errors? Choose 2 answers.

- A. Updates to child records that have the same parent records are being processed simultaneously in separate transactions.
- B. Updates to parent and child records are being processed in the same batch.
- C. Updates to parent records and their child records being processed simultaneously in separate threads.
- D. Updates to parent and child records are being processed synchronously in the same threads.

**Answer:** AC

#### NEW QUESTION 187

An External Object is created to show Invoices from an external accounting system. When viewing the External Object, a user should only access invoice records the user is authorized to see.

What two actions are required to achieve the above requirement? Choose 2 answers

- A. Setup External Object to use OAuth to connect to the Accounting system.
- B. Create an owner based sharing rule to grant visibility to the Invoice object.
- C. Restrict access to data in the accounting system.
- D. Grant access to the External Object to only the Account Manager profile.

**Answer:** AD

#### NEW QUESTION 188

Universal Container is a global Telco that has recently implemented enterprise territory management to better align their sales teams and sales processes. They are in Q4 of the FY and they have completely revamped their territory structure and created a plan for a new structure that would support the new FY. Their current territory model has 8k territories. Their new model would be a new set of 8,5K territories, and their org limit is 10k.

What enterprise territory management feature can US take advantage of in order to help them stay within their org limits?

- A. Territory type priority
- B. Territory Type
- C. Territory Model State
- D. Territory Hierarchy

**Answer: C**

#### **NEW QUESTION 189**

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