

Salesforce

Exam Questions Sharing-and-Visibility-Designer

Salesforce Certified Sharing and Visibility Designer (SP19)



NEW QUESTION 1

Which two access grants are stored in the Group Maintenance tables? Choose 2 answers

- A. Inherited access grants
- B. Explicit grants
- C. Group Membership grants
- D. Implicit grants

Answer: AC

NEW QUESTION 2

Universal Containers would like to restrict users' access to export reports What option supports this requirement?

- A. Remove the "Report Manager" user permission.
- B. Remove the Export button from the report page layout.
- C. Remove "Allow Export" on the report folder settings.
- D. Remove the "Export Reports" profile permission.

Answer: D

NEW QUESTION 3

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD –Public Read Only). There are a few sensitive fields that need restricted access (salary, grade level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

- A. Create a new custom object with private OWD and Lookup relationship to Employee to store new restricted information.
- B. Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.
- C. Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.
- D. There are no other option besides using field level security.

Answer: D

NEW QUESTION 4

Universal Containers has Public Read Only sharing settings on the Opportunity object. What Opportunity access options can the user see while adding account team members to the Account?

- A. Read Only
- B. Private and Read Only
- C. Private
- D. Read Only and Read/Write

Answer: D

NEW QUESTION 5

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

Answer: D

NEW QUESTION 6

Universal Containers has requirement for the Architect to develop Apex Managed Sharing code for the custom Job object. The sharing settings for the Job object are set to Private.

When assigning access level for the record, which two lines of code will cause a DML exception on insert to the database?

Choose 2 answers

- A. Objectname.AccessLevel='Edit'
- B. Objectname.AccessLevel='All'
- C. Objectname.AccessLevel='None'
- D. Objectname.AccessLevel='Read'

Answer: BC

NEW QUESTION 7

After testing and deploying a new trigger that does creates a related order when a opportunity is closed, the .. complaints of permission error messages appearing when closing an opportunity.

How did this error occur?

- A. The trigger should be using RunAs() when creating the order.
- B. Trigger is using IsCreateable() Apex method and the user doesn't have create permission on the Oder object.

- C. The trigger handlers class does not use any sharing keywords and the user not have access to the orders related to the opportunity.
- D. The trigger handler class is using "with sharing" and the user does not have access to the orders related to the opportunity.

Answer: B

NEW QUESTION 8

A user at Universal Containers would like to give access to a Report folder to someone else in the organization. Which two access permissions should the user have to support this requirement? Choose 2 answers.

- A. The "Viewer" Report folder permission
- B. The "Editor" Report folder permission.
- C. The "Manage Reports in Public Folders" Profile permission.
- D. The "Manager" Report folder permission.

Answer: CD

NEW QUESTION 9

Sales Operations at Universal Container (UC) wants to create the opens to fiber appropriates for center. In which two ways can UC hide list that are not relevant to an individual use since there will be Choose 2 answers.

- A. Share the list views with the appropriate queue.
- B. Share the list views with the appropriate individual users.
- C. Share the list views with the appropriate public group.
- D. Share the list views with the appropriate role in the role hierarchy

Answer: C

NEW QUESTION 10

Universal Containers wants to create a way to store sensitive Invoice Data in Salesforce. A User who owns an Account should not see every Invoice, but only invoices that they or their subordinates own. Which two features should be considered during this solution implementation? Choose 2 answers.

- A. Deploy the Relationship between Accounts and the Invoices Object as Master-Detail.
- B. Ensure that the Organization-Wide Default sharing for Invoices is set to Private.
- C. Create a Workflow that populates the Invoice sharing object upon Insert.
- D. Deploy the Relationship between Accounts and the Invoices Object as Lookup.

Answer: AB

NEW QUESTION 10

Partner users can access records belonging to users in their account at their same role or lower in the role hierarchy, for Cases, Leads, Opportunities and Custom Objects. Which of the following access has to be given?

- A. Super user permission

Answer: A

NEW QUESTION 13

By Viewer Access you can see the data in a report or dashboard, but you can't make any changes, except by cloning it into a new report or dashboard.

- A. True
- B. False

Answer: A

NEW QUESTION 14

Assuming granular locking is enabled, what activity can happen in parallel to changing a community account owner without risking group membership lock errors?

- A. Deletion of a Role
- B. Creation of a Role
- C. Creation of a Territory
- D. Deletion of a Territory

Answer: C

NEW QUESTION 17

A Sales Rep at Universal Containers wants to create a dashboard to see how his sales numbers compare with his peers. Assuming a Private model, which two permissions would the Sales Rep need to meet this requirement?

- A. Manage Custom Report Types
- B. Customize Application
- C. Manage Dashboards
- D. View All Data

Answer: CD

NEW QUESTION 18

Universal Containers has the following Sharing Settings for their Org:

Account = Private

Contact = Controlled by Parent

Opportunity = Private

Case = Private

They have enabled "Default Account Teams" and have trained users to set up their Default Team. Which three access levels can be set on the Account Team Member?

Choose 3 answers

- A. Opportunity Access
- B. Case Access
- C. Contact Access
- D. Contract Access
- E. Account Access

Answer: ABE

NEW QUESTION 19

Universal Containers has a large network of partners, who each have seasonal workers that need .. How might the Architect design the solution to federate user setup to the Partners?

Choose 2 answers

- A. Assign delegated external administrators at each partner.
- B. Grant the Modify Users permission to the partner managers.
- C. Allow external users to self register.
- D. Create a permission set giving Read/Write to the User object to partner manager.

Answer: AC

NEW QUESTION 20

In order to allow community users to collaborate on Opportunities, which license type must the users.

- A. Sales Community
- B. Customer Community
- C. Partner Community
- D. Customer Community plus

Answer: C

NEW QUESTION 23

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, and so forth) for customer records when they need help. In general, the sales reps involved in the deals will not change.

How can a Salesforce architect help IK to Improve sales reps productivity?

- A. Create a permission set with "view all data" and assign to supporting users.
- B. Create a public group and replace the account ownership with it.
- C. Create a criteria-based sharing rule to grant access to other users.
- D. Leverage default Account team.

Answer: CD

NEW QUESTION 28

Universal Containers, a global corporation of 50,000 users, has a 24x7 call center operated by 20,000 users that includes employees and contractors. Their sales organization is 10,000 strong and they started processing about 100,000 updates to opportunity custom fields called Priority and NextStep. They also started processing 20,000 updates to a highly nested territory hierarchy. There was a third mass update on a Next Step field on the Action Plan custom object that has Case as a lookup field. Users started seeing a Group membership lock error in the system. What is a probable cause for this error?

- A. Lock contention due to system-initiated sharing rule recalculation
- B. Lock contention on Case records because of Action Plan custom object updates.
- C. Lock contention on Territory object because of Territory object updates.
- D. Lock contention on Account records because of Opportunity object updates.

Answer: A

NEW QUESTION 32

Universal Containers (UC) has a requirement to expose a web service to their business partners. The web service will be used to allow each business partner to query UC's Salesforce instance to retrieve the status of orders. The business partner should only be allowed access to orders for which the business partner is the fulfillment vendor. The Architect does not want the business partners to utilize the standard APIs and would prefer a custom API be developed. Which three design elements should the Architect consider in order to ensure the data security of the solution?

Choose 3 answers

- A. Query the Orders object with Dynamic SOQL based upon the fulfillment ID.
- B. Set the Orders object's sharing settings to Private in the Org-Wide Defaults
- C. Provide each partner with their own Salesforce login set to API Enabled on the profile.

- D. Develop a custom Apex web service with a fulfillment ID input attribute
- E. Develop a custom Apex web service using the "With Sharing" keyword.

Answer: ABE

NEW QUESTION 36

What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

- A. Create a specific Sharing Reason for the custom object.
- B. Use "runAS" system method in Apex classes to enforce record visibility.
- C. Create a new record in _Share object with RowCause "Manual"
- D. Use "With Sharing" keyword to make sure record visibility will be considered

Answer: A

NEW QUESTION 39

Universal Containers (UC) has Affiliates who sell containers in countries' where UC does not have a local office Community to manage the sales cycle. One of their affiliates has exponentially grown in the last years and .. with the following structure:

Sales VP ..> Direct of Sales .. > Sales Manager ..> Sales Reps

UC would like to have the ability to open up access to the sales opportunities according to the above structure. What is the main problem a Salesforce Architect will face to provide a solution?

- A. Super User does not work in Partner Community.
- B. Partner Community does not support Role Hierarchy.
- C. The Channel manager Role can not be shared with Partner Community.
- D. Partner User Roles are limited to three levels.

Answer: D

NEW QUESTION 40

The Collections department at Universal Containers uses Salesforce to track its efforts. All Invoices and Invoice Line Items are stored in Salesforce. Invoice Line Item object details, such as Quantity and Extended Amount, should be summarized at the Invoice Object level, and all users who can see a given invoice should always see all invoice line items. Without leveraging Apex code, how should an Architect create the relationship between the Invoice object and the Invoice Line Item Object?

- A. The Invoice object should have a Master-Detail to the Invoice Line Item Object
- B. The Invoice Line Item Object should have a Lookup to the Invoice Object
- C. The Invoice Object should have an inner join to the Invoice Line Item Object
- D. The Invoice Line Item Object should have a Master-Detail to the Invoice Object

Answer: D

NEW QUESTION 44

Which two options provide implicit record access to users? Choose 2 answers

- A. Read-only access to parent account for a user, based on a criteria-based sharing rule
- B. Read-only access to parent account for a user with access to a child case
- C. Access to child opportunities for the owner of the parent account
- D. Access to related leads for the owner of the parent campaign

Answer: BC

NEW QUESTION 49

Universal Containers (UC) is implementing Sales Cloud. During the last quarter of the financial of the financial year, .. They requested a solution in Salesforce to allow them to specify an assistance agent on the opportunity.. the assistance field. The system should automatically remove access from the previous assistant and ..

What is the optimum solution to meet the requirements?

- A. Use share group to share opportunities with the assistant agent.
- B. Use opportunity team and create an assistant field, use apex to share opportunities with the assistant
- C. Use sharing rule to share opportunities with the assistant agent.
- D. Use apex sharing to share and unicast opportunities with the assistant agent.

Answer: D

NEW QUESTION 51

Below are some details regarding the organization at Universal containers:

- * 1. Richard and Kevin are the east sales reps and their manager is Karen the East sales executive.
- * 2. Sam and Wilder are West sales reps and the manager is Wendy, the West sales executive.
- * 3. Bob is the CEO and managers both Karen and Wendy

Universal containers role hierarchy follows their management structure. Richard owns an account, NewCompany, and Kevin owns an account, OldCompany.

Karen manually shared her account NewWorld with Kevin. However, she has moved to a new role to lead all Named Accounts, and Phil, who replaced her, is the new owner of NewWorld. Which employees will have access to the NewWorld account?

- A. Bob and Phil
- B. Bob, Richard, Phil and Kevin

- C. Bob, Karen and Kevin
- D. Bob, Phil and Kevin

Answer: A

NEW QUESTION 56

To reduce the case time resolution and improve customer satisfaction, Universal Containers (UC) wants to allow specialized marketing consultants to have edit access to Case records of VIP customers. These casts should be visible only to the support rep who owns the case and the marketing consultants. Which recommendation should a Salesforce architect give to allow this scenario?

- A. Case organization-wide default Private and Account Team with Read/Edit permission.
- B. Case organization-wide default Public Read Only and Case Team with Read permission.
- C. Case organization-wide default Private, role hierarchy, and Read Only ownership-based sharing rule.
- D. Case organization wide default Private and Case Team with Read/Edit permission.

Answer: D

NEW QUESTION 57

Universal Health is planning to store patient notes in Salesforce. Patient notes consist of long text notes taken by a use to document phone calls with a patient. A date audit has identified that these notes can contain Personally Identifiable Information (PII) and Personal Health Information (PHI). The regulatory requirements state that this data must be encrypted at rest as well as in transit. What should the Architect do in order to make sure Universal Health stays compliant?

- A. No action is required; all Salesforce data is encrypted at rest as part of Salesforce's standard trust measures.
- B. Enable Salesforce Shield Platform Data Encryption and mark the patient notes field as encrypted.
- C. Create a new Custom Field of type "Text (Encrypted)" and move the patient notes data into the new field.
- D. Use an Apex trigger and the Apex Crypto class to encrypt patient notes as soon as they are saved to Salesforce.

Answer: B

NEW QUESTION 62

Universal Containers has developed Apex code to manually create AccountShare records to grant specific users access to individual Accounts. What must the Architect do to ensure the AccountShare records are not deleted when the owner of the Account is changed?

- A. Create the share records and set the RowCause to a custom Apex Sharing Reason
- B. Create the share records in a class with the "Without Sharing" keyword
- C. Create the share records with the Delete on Owner Change field set to false
- D. Create the share records and set the RowCause to Manual

Answer: A

NEW QUESTION 65

What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

- A. Use the "With Sharing" keyword on the Standard Lead Controller.
- B. Nothing; Field-Level Security will automatically be enforced.
- C. Use the `{!Schema.sObjectType.Lead.fields.isAccessible()}` expression
- D. Use the `Schema.SObject.Lead.isAccessible()` method.

Answer: B

Explanation:

```
<apex:outputText value="{!contactName}" rendered="{!$ObjectType.Contact.fields.Name.Accessible}" />
```

NEW QUESTION 68

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- A. Store the credentials in a custom object using encrypted fields
- B. Store the credentials in named credentials that are used in the apex callout
- C. Store the credentials in the apex code, which will not be available to non-admins
- D. Store the credentials in protected custom metadata that are used in the apex callout
- E. Store the credentials in protected custom settings that are used in the apex callout

Answer: BDE

NEW QUESTION 73

What is required to implement Filter-Based Opportunity Territory Assignment?

- A. Define an account assignment with a filter criteria rule for Filter-Based Opportunity Territory Assignment.
- B. Define a Territory assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.
- C. Define a custom Apex class for Filter-Based Opportunity Territory Assignment in the system.
- D. Define an Opportunity assignment rule with filter criteria for Filter-Based Opportunity Territory Assignment.

Answer: C

NEW QUESTION 77

Universal Containers (UC) has implemented Customer Community with customer community license for .. any record owned by its customers should be accessible by UC users in the customer support role.

How can an Architect configure the system to support the requirements?

- A. Sharing Set
- B. Share Group
- C. Apex Sharing
- D. Sharing Rule

Answer: B

NEW QUESTION 80

Universal Containers has a Private Sharing Model for the Opportunity object. Sales Rep A at Universal Containers created the Opportunity record and then transferred ownership of the Opportunity record to Sales Rep B. Both Sales Rep A and B have the same role in the Role Hierarchy.

What access will Sales Rep A have to the Opportunity after the transfer?

- A. Full Access
- B. No Access
- C. Read/Write
- D. Read Only

Answer: B

NEW QUESTION 82

Universal Containers has set Account Sharing to Private with Account Teams enabled. Which two user groups can add team members on the Account? Choose 2 answers

- A. The current Account Owner can add team members.
- B. The user specified as the Manager on the Owner's User record
- C. Someone above the Account Owner in the Role Hierarchy with read access
- D. Any Account Team Member with read access on the Account

Answer: C

NEW QUESTION 87

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunity field-level security permissions of read only certain user's profiles are being updated by their class.

How should the architect fix this problem?

- A. Put the code in an class that uses the With Sharing keyword.
- B. Use the IsUpdateable() Apex method to test each field prior to allowing updates.
- C. Use the With SECURITYT_ENFORCED keyword in the SOQL statement.
- D. Add With Sharing keyword to the class.

Answer: C

NEW QUESTION 88

User A at Universal Containers is in the default account team for User B. User B owns the ACME account and changed User A's team member access to the account. What is the impact of this change?

- A. Changes affect the default Opportunity team.
- B. Changes affect only the ACME Account
- C. Changes affect the default Account team.
- D. Changes affect all child ACME Accounts.

Answer: B

NEW QUESTION 91

To grant Universal Containers sales manager access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records.

Which two features and best practices should a Salesforce architect recommend to mitigate this risk?

- A. Use runAs system method in test classes to test using different users and profiles.
- B. Use with Sharing keyword in Apex classes to assure record visibility will be followed.
- C. Use isShareable in Apex classes to assure record visibility will be followed.
- D. Use isAccessible keyword in Apex classes to assure record visibility will be followed

Answer: BD

NEW QUESTION 95

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries and has established a very complex role hierarchy to control data visibility. In the new fiscal year UC is planning to reorganize the roles and reassign accounts owners.

Which three features could an architect recommend to avoid problems on this operation? Choose 3 answers

- A. Partition data using Divisions

- B. Deferred Sharing Recalculation
- C. Parallel Sharing Rule recalculation
- D. Skinny table
- E. Granular Locking

Answer: BCE

NEW QUESTION 96

Which two options can help mitigate the risks of import failures associated with large-volume bulk data loads? Choose 2 answers.

- A. Minimize user group hierarchy.
- B. Defer Sharing Calculation.
- C. Increase batch size.
- D. Group records by ParentID within a batch.

Answer: BD

NEW QUESTION 99

Sales managers want their team members to help each other close Opportunities. The Opportunity and Account organization-wide defaults are private. To grant Opportunity access to sales reps on the same team, owner ship-based sharing rules were created for each team.

What is the side effect of this approach?

- A. All sales reps will have Read access to Accounts for all Opportunities.
- B. Sales Reps on the same team will have Edit access to the Accounts for Opportunities owned by then team members.
- C. Sales reps on the same team will have Read access to the Accounts for Opportunities owned by their team members.
- D. All sales reps will have Read access to all Accounts.

Answer: A

NEW QUESTION 104

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public Unit to a product brochure with potential customers during a meeting. She wants to ensure they do not have access to the file after the meeting.

How should Sarah accomplish this?

- A. Rename the file.
- B. Delete the public link.
- C. Delete the file.
- D. Move the file to another folder

Answer: B

NEW QUESTION 107

Universal Containers (UC) uses a custom Visualforce page to display shipment tracking information (custom object, private OWD) to field manager and agents. The IT team wants to make sure that users have access to only the information that is allowed.

Which Apex method must be used to make sure only allowed fields are shown to the users'

- A. isReadable()
- B. isShowable()
- C. isAccessible()
- D. isViewable()

Answer: C

NEW QUESTION 111

To grant Universal Containers sales managers access to shipment records properly it was necessarily to the IT Team is worried about improper access to records.

Which two features and best practices should a Salesforce architect recommended to mitigate the risk?

- A. USe isShareable keyword in Apex classes to assure record visibility will be followed
- B. Use runAs system method in test classes to test using different users and profiles.
- C. Use With Sharing keyword in Apex classes to assure record visibility will be followed
- D. User isAccessable keyword Apex classes to assure recor visibility will be followed.

Answer: CD

NEW QUESTION 115

At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team.

How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
- C. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner
- D. Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

Answer: D

NEW QUESTION 117

What feature in Salesforce is needed to restrict access to a custom object that has Public Read/Write access?

- A. Role Hierarchy
- B. Record Type
- C. Page Layout
- D. Profile

Answer: D

NEW QUESTION 119

Universal Containers is implementing a community of High-Volume Community users. Community users should be able to see records associated to their Account or Contact record. The Architect is planning to use a Sharing Set to provide access to the records. When setting up the Sharing Set, certain objects are not available in the list of Available Objects. Which two reasons explain why an object is excluded from the list of Available Objects in a Sharing Set?

- A. The object is a custom object, and therefore not available for a sharing set.
- B. The object's Organization-Wide sharing setting is set to Public Read/Write.
- C. The object's Organization-Wide sharing setting is set to Private.
- D. The custom object does not have a lookup to Accounts or Contacts.

Answer: BD

NEW QUESTION 122

Which two settings are available in profiles, but not permission sets? Choose 2 answers.

- A. Tab Settings
- B. Record Types
- C. Page Layout Assignments
- D. Login Hours

Answer: CD

NEW QUESTION 125

Universal Containers (UC) works with a dealer network to sell their products. There are approximately 5,000 dealers that do business with UC and UC has purchased a Partner Community to interact with each of their dealers on Opportunities. Each dealer is structured so that there are a group of managers who will oversee a larger team of agents. UC would like to set the Organization-Wide Defaults to Private for the Opportunity object, both internally and externally. Within each dealer, there are a few agents called Lead Agents who should be able to see the Opportunities for all of the other Agents at the dealer. What is the optimal solution for an Architect to recommend?

- A. Add a Sharing Set that shares Opportunities to the Lead Agent based on the Lead Agents Account.
- B. Build an Apex Managed Sharing rule that will assign specific Opportunities to Lead Agents.
- C. Grant Super User access to the Lead Agents as part of the Community user setup.
- D. Create a Sharing Rule to share opportunities to the owner's manager's role and below.

Answer: C

NEW QUESTION 130

What is a workaround to ownership data skew?

- A. You can minimize possible performance impacts by not assigning the user(s) to a role.

Answer: A

NEW QUESTION 132

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all .. How can UC ensure that NPS records cannot be accessed by an individual employee's manager?

- A. Create a criteria-based sharing rule to remove access to Manager role and above in the Role ..
- B. Remove Create, Read, Edit and Delete from Manager Profiles and Permission sets.
- C. Use Apex Sharing to remove NPS object share records for Manager profiles.
- D. Set organization-wide default to Private and uncheck the Access Using Hierarchies Option for ..

Answer: D

NEW QUESTION 135

Which three areas should the Architect review in order to increase performance of "Record Access" and "Sharing" calculations? Choose 3 answers.

- A. Custom Object data, to ensure that no Account has more than 10,000 Custom Objects that look up to it.
- B. Opportunity data, to ensure that no Account has more than 10,000 Opportunity records that are related to it.
- C. Record ownership, to ensure that no user owns more than 10,000 Object records in the system.
- D. Apex Managed Sharing triggers, to ensure that no trigger is querying more than 10,000 Object records.

Answer: ABC

NEW QUESTION 139

Universal Containers keeps product brochures in Salesforce as files. Sarah shares a public link to a product during a meeting. She wants to ensure they do not have access to the file after the meeting.
How should Sarah accomplish this?

- A. Move the file to another folder
- B. Rename the file.
- C. Delete the file.
- D. Delete the public link.

Answer: D

NEW QUESTION 141

Which are two valid use cases for programmatic sharing? Choose 2 answers.

- A. An external system manages user record access.
- B. Frequent user ownership changes based on re-alignments.
- C. Native sharing functionality does not meet requirements.
- D. Setting user ownership for standard and custom objects.

Answer: AC

NEW QUESTION 143

Universal Containers has created a custom Sales Operations profile with read and edit access to the Category field on a custom object. There is a new requirement that 3 of the 100 users assigned to the Sales Operations Profile should have read-only access to the Category field.
How can the Architect support this request? Choose one

- A. Create a permission set in the Category field to read-only and assign it to the users.
- B. Create a new profile without edit access to Category and assign it to the users.
- C. Create a new page layout with the Category Field set to read-only for these users.
- D. Create a custom permission to grant read-only access to Category and assign it to the users.

Answer: B

NEW QUESTION 147

When you make changes to roles and groups Salesforce locks the entire group membership table, which makes it impossible to process group changes in multiple threads to increase throughput on updates.

- A. Granular Locking

Answer: A

NEW QUESTION 149

In order to comply with regulatory requirements, Universal Health must encrypt all Personally Identifiable Information (PII), both while it is being transmitted over the network and while it is at rest. Universal Health has completed a data audit and has determined that 12 fields on the contact record can contain PII, including the contact name and several other standard fields. Universal Health would like the fields to remain accessible in Salesforce. Which two options does Universal Health have to maintain compliance?
Choose 2 answers.

- A. Implement a custom Apex trigger to automatically encrypt the PII data using the Apex Crypto Class.
- B. Update the field type of each of the 12 fields to "Text (Encrypted)" so that they are encrypted at rest.
- C. Enable Salesforce Platform Encryption and select the 12 contact fields to be encrypted.
- D. Use an external, third party encryption service to encrypt PII before it enters Salesforce.

Answer: BC

NEW QUESTION 151

Universal Containers would like to customize the security and sharing features of Salesforce Account Teams. They have decided to implement a Custom Account Team object. They would like the new enhancement to include all of the features of the existing account team, but also utilize Apex and Visualforce on the custom Account Team object.

Which two different approaches should the Architect consider when designing this enhancement? Choose 2 answers

- A. The need to synchronize the AccountTeamMember object with the Custom Account Team object data.
- B. The need to maintain the Account_share object based upon the Custom Account Team object data.
- C. The need to dynamically create Criteria-Based Sharing rules with Custom Account Team object data.
- D. The need to customize Account screens in Visualforce, as the Account_share object cannot be maintained programmatically.

Answer: AB

NEW QUESTION 153

Universal Containers created a custom object called Defect and would like to enable the Sharing button on the Defect page layout to share the records manually to other users in the organization. In which scenario will the Sharing button appear?

- A. The Sharing model is either Private or Public Read only.
- B. The Sharing button always appears.
- C. The Sharing model is Public Read/Write.
- D. The Sharing model is Public Read/Write/Transfer.

Answer: A

NEW QUESTION 155

Universal Containers has a customer that meets criteria for two Enterprise territory Management territories (Portugal and Southern Europe). What is necessary to assign opportunities to a territory for this account?

- A. Create a criteria-based sharing rule on the Opportunity to assign It to a territory.
- B. Create a Process Builder Process that updates the Territory field on the Opportunity
- C. The territory with the highest Territory Type Priority is automatically assigned to the Opportunity
- D. Create an Apex class that implemen
- E. Filter-Based Opportunity Territory Assignment

Answer: D

NEW QUESTION 157

Universal Containers has the following requirements: A custom Loan object requires Org-Wide Defaults set to Private. The owner of the Loan record will be the Loan Origination Officer. The Loan record must be shared with a specific Underwriter on a loan-by-loan basis. The Underwriters should only see the Loan records for which they are assigned. What should the Architect recommend to meet these requirements?

- A. Use criteria-based sharing rules to share the Loan object with the Underwriter based upon the criteria defined in the criteria-based sharing
- B. Create a lookup relationship from the Loan object to the User objec
- C. Use a trigger on the Loan object to create the corresponding record in the Loan share object
- D. Create a master-detail relationship from the Loan to the User objec
- E. Loan records will be automatically shared with the Underwriter
- F. Create an Apex Sharing Reason on the Loan object that shares the Loan with the Underwriter based upon the criteria defined in the Sharing Reason

Answer: B

NEW QUESTION 159

Universal Container is a global Telco that has recently implemented enterprise territory management to better align their sales teams and sales processes. They are in Q4 of the FY and they have completely revamped their territory structure and created a plan for a new structure that would support the new FY. Their current territory model has 8k territories. Their new model would be a new set of 8,5K territories, and their org limit is 10k. What enterprise territory management feature can US take advantage of in order to help them stay within their org limits?

- A. Territory type priority
- B. Territory Type
- C. Territory Model State
- D. Territory Hierarchy

Answer: C

NEW QUESTION 164

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